ANZ SMART CHOICE SUPER FOR EMPLOYERS AND THEIR EMPLOYEES

INSURANCE GUIDE | ISSUED 1 DECEMBER 2024 STANDARD EMPLOYER PLANS



ANZ SMART CHOICE SUPER

ENTITY DETAILS IN THIS INSURANCE GUIDE

| Name of legal entity | Registered numbers | Abbreviated terms used throughout this Insurance Guide |
|----------------------------------------------------|----------------------------------------------------|--------------------------------------------------------|
| OnePath Custodians Pty Limited | ABN 12 008 508 496 AFSL 238346 RSE L0000673 | OnePath Custodians, OPC, Trustee, us, we, our |
| Zurich Australia Limited | ABN 92 000 010 195 AFSL 232510 | Zurich, Insurer |
| Retirement Portfolio Service | ABN 61 808 189 263 RSE R1000986 SFN 4571 159 75 | Fund |
| Australia and New Zealand Banking Group Limited | ABN 11 005 357 522 AFSL 234527 | ANZ |
| Oasis Asset Management Limited | ABN 68 090 906 371 AFSL 553529 | Oasis Asset Management, Administrator |

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INSURANCE POLICIES

Insurance cover within ANZ Smart Choice Super is provided by Zurich Australia Limited under group policies issued to the Trustee. Zurich is not a related body corporate of OnePath Custodians.

In all cases, insurance cover for a member is subject to the terms and conditions of these policies. If there is any inconsistency between the terms and conditions of the insurance policies and the ANZ Smart Choice Super Product Disclosure Statement (PDS), including this Guide, or any fact sheet, the terms and conditions of the insurance policies prevail.

You may request copies of the ANZ Smart Choice Super policies by calling Customer Services on 13 12 87.

This Guide sets out a summary of the terms and conditions of the ANZ Smart Choice Super policies, and is not a legally binding contract of insurance with the Insurer.

The Trustee reserves the right to change Insurer, or vary the benefits or rates for Insurance fees (premium) from time to time.

IMPORTANT INFORMATION

This Insurance Guide must be read together with the ANZ Smart Choice Super for employers and their employees Product Disclosure Statement (ANZ Smart Choice Super PDS) dated 1 December 2024.

ANZ Smart Choice Super for employers and their employees (ANZ Smart Choice Super) is part of the Fund. When an employer joins ANZ Smart Choice Super, their nominated employees become members of the Fund. OnePath Custodians is the Trustee of the Fund and the issuer of this Guide.

This Guide applies to members joining the Employer Plan on or after the date of this Guide. Other members should refer to the insurance guide that they received on joining the Employer Plan.

OPC is a member of the Insignia Financial group of companies, comprising Insignia Financial Ltd (ABN 49 100 103 722) and its related bodies corporate (Insignia Financial Group). The ANZ brand is a trademark of ANZ and is used by OPC under licence from ANZ.

Zurich Australia Limited (**Zurich**) ABN 92 000 010 195, AFSL 232510 provides insurance through ANZ Smart Choice Super. Zurich is a company in the Zurich Financial Services Australia Group. Zurich and OPC are not related bodies corporate.

The information in this Guide is of a general nature and has been prepared without taking into account your objectives, financial situation or needs. You should obtain financial advice tailored to your personal circumstances. Before acting on the information or advice, you should consider whether it is appropriate for you, having regard to your objectives, financial situation and needs. You should obtain a copy of the ANZ Smart Choice Super PDS before making any decision about whether to acquire, or to continue to hold, the superannuation product. You can obtain a copy of the PDS by contacting Customer Services on 13 12 87.

The Fund is governed by a trust deed (**Trust Deed**). Together with superannuation law, the Trust Deed sets out the rules and procedures under which the Fund operates and the Trustee's duties and obligations. If there is any inconsistency between the Trust Deed and the PDS or this Guide, the terms of the Trust Deed prevail. A copy of the Trust Deed is available from the Trustee at no extra charge.

Under group policies issued to the Trustee by Zurich, the Trustee reserves the right to change insurer, or vary the benefits or Insurance fee rates from time to time. A separate policy for Death and Total and Permanent Disablement (**TPD**) and Income Protection arrangements applies, and each will be referenced as '**Policy**' throughout this Guide.

Where the Insurer imposes loadings or exclusions as a result of the member's health, pastimes or other individual circumstances, the Insurer will write to the Trustee and provide specific details relating to the member's cover. The member will receive notification where this occurs.

The Trustee is responsible for the contents of this Guide.

The ANZ Smart Choice Super PDS comprises the following documents:

- ANZ Smart Choice Super for employers and their employees Product Disclosure Statement dated 1 December 2024;
- ANZ Smart Choice Super for employers and their employees Additional Information Guide (AIG);
- ANZ Smart Choice Super for employers and their employees Fees Guide;
- ANZ Smart Choice Super Buy-Sell Spread Guide; and
- This Guide.

The information in this document forms part of the ANZ Smart Choice Super PDS dated 1 December 2024.

The purpose of this Guide is to give you more information and/or specific terms and conditions referred to in the PDS. You should consider all that information before making a decision about ANZ Smart Choice Super.

You can access a copy of the ANZ Smart Choice Super PDS and any matter that is applied, adopted or incorporated in the PDS from our website at www.anz.com.au/ smartchoicesuper > Downloads – important documents.

Alternatively, you can request a copy of all information (including this Guide) at no extra charge by contacting Customer Services on 13 12 87. A Target Market Determination for the product is available at www.anz.com.au/support/rates-fees-terms/targetmarket-determinations/

Trustee contact details

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Website: www.anz.com.au/smartchoicesuper

INSURANCE IN ANZ SMART CHOICE SUPER

This Guide details the types of insurance available to you as a member of ANZ Smart Choice Super.

No matter what stage you are at in your life, you may wish to seek professional advice to consider if insurance will provide you with an appropriate safety net.

In the unfortunate event of your death or disablement, insurance may also help ensure your family's financial future is looked after. Insurance benefits can help pay your debts and cover the cost of any unexpected medical treatment that you may need.

Under ANZ Smart Choice Super, your employer can choose either Standard (non-tailored) insurance cover or negotiate Tailored insurance cover arrangements to apply to its plan.

This Guide covers the arrangements for employer plans with Standard insurance cover. If you do not belong to an employer plan to which this guide relates, speak to Customer Services to obtain the guide relevant to you.

When reading this Guide, some expressions (shown capitalised) have a special meaning. This meaning is either explained in context or in 'Definitions of terms used in this Guide' on pages 25 to 33.

WHAT TYPE OF COVER IS AVAILABLE?

ANZ Smart Choice Super provides a range of insurance options subject to eligibility, please see details on page 7.

Death and Total and Permanent Disability (TPD) cover: Provides a lump sum Benefit if you die, suffer from a Terminal Illness or become Totally and Permanently Disabled by injury or Illness.

TPD cover is only available in combination with Death cover. If you have Lifestage cover, TPD cover is greater than the amount of Death cover where Age Next Birthday (Age NB) is 16 to 35.

Death only cover: Provides lump sum, income stream or a combination of both to your beneficiary in the event of death or a lump sum payment to you, if you suffer from a Terminal Illness.

If you require Death cover without TPD cover, you can cancel the TPD cover component of any Lifestage cover you have, or apply for Choose Your Own cover providing Death only cover. If you hold Lifestage cover and cancel your TPD cover, your existing Death cover will continue as Lifestage cover.

Income Protection (IP) cover (if applicable): Provides replacement income to help cover your expenses if you are unable to work due to an injury or illness – giving you time to focus on your health and recovery.

Income Protection payments are paid monthly for the chosen Benefit Period of up to two years or to age 65. Payments commence after a chosen Waiting Period. See 'Payment of Income Protection Benefits' on page 9 for more information.

Insurance fees are calculated based on the number of days that cover applies and deducted monthly in advance, from your ANZ Smart Choice Super account. Refer to page 18 for more information on 'How your Insurance Fees are paid'.

LIFESTAGE COVER

Lifestage Death and TPD cover is provided to eligible members, see 'Eligibility for cover' and 'When does cover commence?' on page 8. The amount of your cover is based on your age as shown in the following table:

| Age Next Birthday (Age NB)* | Death cover (Insured Amount) (\$) | TPD cover (Insured Amount) (\$) |
|-----------------------------------|-----------------------------------------|---------------------------------------|
| 16–20 | 80,000 | 180,000 |
| 21-25 | 100,000 | 200,000 |
| 26-30 | 120,000 | 220,000 |
| 31-35 | 200,000 | 250,000 |
| 36–45 | 300,000 | 300,000 |
| 46-50 | 195,000 | 195,000 |
| 51-55 | 150,000 | 150,000 |
| 56 | 100,000 | 100,000 |
| 57 | 100,000 | 90,000 |
| 58 | 100,000 | 80,000 |
| 59 | 100,000 | 70,000 |
| 60 | 80,000 | 60,000 |
| 61 | 60,000 | 50,000 |
| 62 | 40,000 | 40,000 |
| 63 | 40,000 | 30,000 |
| 64–65 | 40,000 | 20,000 |
| 66–67 | 35,000 | 20,000 |
| 68–75** | 35,000 | NIL |
| | | |

* Your level of cover is determined:

(a) as at the Cover Commencement Date; and

(b) on 1 July each year, based on your Age NB at that time.

*** Between Age NB 68 and 75, Death cover only is provided. There is no TPD cover.

This means that the amount of cover you have will increase as you get older (when your need for cover may be higher due to work, debts and family commitments), then reduces again as you approach retirement. The maximum cover is reached at age 36 next birthday when your Death and TPD cover is \$300,000, and begins to reduce from age 46 next birthday.

As the amount of Lifestage cover changes with your age, it is important that you advise us of any errors in your date of birth as recorded in your Welcome Pack, Insurance Activation Letter or Annual Statement. When your Lifestage cover commences your Insurance fee (premiums) will be based on your Age Next Birthday, gender, type of cover, Occupational Category, and amount of cover.

Different loading factors apply to your Insurance fees depending on your occupational category. Refer to 'What are occupational categories?' on page 17 for a detailed explanation of the occupational categories. Your employer will need to advise us of your occupation when your membership commences. If your occupational category is not known and you or your Employer do not tell us otherwise, your insurance fee will be calculated in line with premiums for the 'Light Blue collar' occupational category. You can call Customer Services at any time to verify and change your occupational category.

You can:

- apply for a higher level of cover as Choose Your Own cover to replace your Lifestage cover;
- reduce your amount of cover, in which case your Lifestage cover will cease and you will instead have a fixed amount of Choose Your Own cover without underwriting; or
- opt out of your Lifestage cover at any time online, or by contacting Customer Services. If the Insurance fees for your Lifestage cover are paid by your employer, to opt out of Lifestage cover, you need to speak to your employer first so that your request can be actioned by your employer.

If you reduce or opt out of your cover, and later want to obtain cover, or obtain a higher level of cover, you will need to apply, provide medical and health evidence, and have your application accepted by the Insurer. If you have opted out of Lifestage cover in relation to your account, you will not be able to obtain Lifestage cover in your account again. This includes where you apply for a higher level of cover, reduce your cover, or cancel the TPD cover component of your Lifestage cover.

CHOOSE YOUR OWN COVER

You can apply to replace your Lifestage cover with a fixed dollar amount of Death and TPD, Death only and/or Income Protection cover to suit your needs, which is known as Choose Your Own cover. Choose Your Own cover is subject to underwriting and acceptance by the Insurer. The cost generally increases with your age. See page 17 for a detailed explanation of the cost of cover.

There is a maximum benefit limit of \$5 million for TPD cover, and your TPD cover cannot be greater than your Death cover amount. There is no limit on the amount of Death cover you can apply for. However, Terminal Illness benefits are capped at a maximum of \$3 million. For Income Protection cover, the maximum cover is the lower of 75% of your monthly Salary or \$30,000 per month.

You may need to provide evidence of your health with your application. The Insurer may impose conditions, exclusions and/or Insurance fee loadings, or may decline your application for new or additional Choose Your Own cover.

Any existing cover will continue until the Insurer approves your application for new Choose Your Own cover. If the Insurer does not accept your application, your existing cover will continue, and will not be affected by the declined application, except where the Insurer has rights at law to avoid or otherwise reduce your cover. We will advise you in writing of the Insurer's decision. If a condition and/or exclusion, or a loading to your Insurance fee applies to the Choose Your Own cover you are offered, and you would like this reviewed by the Insurer, you may need to cover the costs of any medical evidence required to have your cover re-assessed.

You can choose not to accept the Insurer's offer to provide Choose Your Own cover based on any Insurance fee loading, conditions and/or exclusion(s). If you do not accept or respond within 21 days of the Insurer's decision, your cover will revert to the amount prior to your request.

You may be eligible for Interim Accident cover while your application is being processed, (see 'Interim Accident cover' on page 13 for more information).

You can apply for Choose Your Own cover:

- to increase the amount of your Death only or Death and TPD cover;
- if you were not provided with Lifestage cover and would like to apply for cover;
- to apply for Income Protection cover or to increase your current amount of Income Protection cover;
- to fix the amount of your Lifestage Death and/or TPD cover;
- to remove any Pre-Existing Condition exclusion, restrictions, exclusions or medical loadings imposed by the Insurer on your cover; or
- if you wish to re-apply for cover where cover ceased under the policy for any reason.

If the Insurer accepts your application for cover, your new cover will replace any existing cover you currently hold through ANZ Smart Choice Super.

You may request a decrease in the amount of cover in a form acceptable to the Insurer without requiring an application or underwriting.

When you apply for Choose Your Own cover, you will be asked to apply using either a Short Form Personal Health Statement or a Full Personal Health Statement, for Death only or Death and TPD cover, generally depending on the amount of cover you apply for. A Full Personal Health Statement is required for all applications for Income Protection cover, and may be required if the Insurer reviews your Short Form Personal Health Statement and requires further details to assess your application.

TPD TAPERING

If you have Choose Your Own TPD cover, your TPD cover will reduce (taper) by 15% when you reach Age Next Birthday 62, and taper by an additional 15% each year on the Choose Your Own cover amount you have been accepted for, until you reach Age Next Birthday 68 when your actual TPD cover amount will be \$0. Your Insurance Fee will be calculated on the Tapered Cover Amount and your Age Next Birthday will be assessed on the 1st of July each year (i.e. not on your actual birthday). Your cover will therefore start tapering from the 1st of July that you reach Age Next Birthday 62 and every 1 July thereafter, unless you change your cover amount during the year. In that case your Age Next Birthday will be reassessed at the effective date of the change (and then at each 1 July thereafter). Your TPD cover will be reduced by the % taper applicable to your age as shown in the table below. The following example demonstrates the tapering on a \$200,000 TPD insured amount:

| Age Next Birthday on 1 July | CYO Cover Amount | % Taper | Tapered Cover Amount |
|-----------------------------------|---------------------|------------|-------------------------|
| 60 | \$200,000 | 0 | \$200,000 |
| 61 | \$200,000 | 0 | \$200,000 |
| 62 | \$200,000 | 15 | \$170,000 |
| 63 | \$200,000 | 30 | \$140,000 |
| 64 | \$200,000 | 45 | \$110,000 |
| 65 | \$200,000 | 60 | \$80,000 |
| 66 | \$200,000 | 75 | \$50,000 |
| 67 | \$200,000 | 90 | \$20,000 |
| 68 | \$200,000 | 100 | \$0 |

If you decide to revise your insured TPD cover amount, your relevant TPD tapering % amount will still apply. For example, if you reach Age Next Birthday 63 and increase your TPD cover, your TPD insured amount will still be reduced in line with % taper as shown in the table above, being 30% for Age Next Birthday 63.

LIFE EVENTS COVER

Life Events cover allows you to adjust your Death only or Death and TPD cover as your circumstances change by allowing you to increase your existing cover without additional underwriting. To be eligible for Life Events cover, you must have been accepted for Lifestage or Choose Your Own cover before the Life Event occurs and your application for an increase in your cover must be received by the Insurer within 90 days of that event taking place. We must also receive proof establishing the occurrence of the specific Life Event. Your increased cover will be applied as Choose Your Own cover, which will replace your previous Lifestage or Choose Your Own cover.

You may apply for only one Life Event in any 12 month period, up to a maximum of three accepted Life Events applications for the duration of your insurance cover.

Life Events may include:

- Your marriage or commencement or cessation of a de facto relationship (you can make only one application with respect to marriage or commencement or cessation of a de facto relationship).
- The birth or adoption of a child by you or your spouse.
- · Your child starting secondary school.
- Taking out a mortgage (from an accredited mortgage provider) to purchase your first home.
- Having a salary increase of at least 20% since your last salary review.

You must provide the Insurer with relevant evidence for each event.

The maximum increase available on a Life Event is the lesser of:

- · 25% of your existing cover; and
- \$200,000;

but cannot cause your cover to exceed the Maximum Benefit Level (refer to the Definitions section).

Life Events cover is not available, if at the time of the application,

- you have claimed, are in the process of claiming, in a waiting period for or in receipt of, a Terminal Illness, TPD, temporary disability or Income Protection benefit under any insurance policy;
- you are aged 55 years or older as at the date of the occurrence of the Life Event;
- you have previously had a Life Events cover option accepted by the Insurer for marriage, commencement or cessation of a de facto relationship;
- you have applied for a Life Event within the past 12 months;
- you have previously had 3 Life Events cover options accepted by the Insurer; or
- your cover has ended under the Policy.

The increased amounts are based on your type of cover at the time of your application and on the same terms. The increase in cover will apply from the date the application is accepted in writing.

COVER FOR LOW-BALANCE ACCOUNTS AND FOR MEMBERS UNDER THE AGE OF 25 YEARS

Under the Putting Members' Interests First (PMIF) legislation, unless covered by an exception, default insurance cover cannot be automatically provided to:

- members under 25 years old; or
- members who have a superannuation balance of less than \$6,000 (regardless of their age).

You may still opt in to add insurance cover to your super account or to retain your existing insurance coverage. You will receive notification explaining the changes and how you can retain your insurance cover.

Please note that an exception may apply if:

- you are an emergency services worker, or work in a 'dangerous occupation' (subject to the Trustee making an exclusion election), or
- your employer fully meets the cost of your insurance cover.

TRANSFERRING COVER

Where you hold insurance cover in another superannuation fund and with another insurer, you may apply to have this cover transferred to your account in ANZ Smart Choice Super. If the Insurer accepts your application, the insured amount provided will be equivalent to the amount of cover provided under your previous policy. Transferred cover is subject to :

- the maximum transfer amount of \$2 million for Death and TPD cover;
- the maximum transfer amount of \$15,000 per month for Income Protection cover and not exceeding 75% of Salary with a Benefit Period of 2 years unless otherwise agreed by the Insurer in writing;
- total cover after the transfer not exceeding the Maximum Benefit Level.

Any application for an Insurance Transfer may require evidence of previous cover and will be assessed by the Insurer who has the discretion to accept, decline or defer this application. If accepted, this cover:

• is provided conditional upon cancellation of the previous cover, and any benefit paid under this Policy will be reduced

by the amount of any benefit paid or payable under the Previous Cover;

- will carry across any loadings, exclusions, restrictions or limitations which applied to your previous cover, unless the Insurer has noted otherwise in the **Decision Note**;
- will be provided according to the terms and conditions of the ANZ Smart Choice Super insurance policies, including any terms and conditions contained in the Decision Note;
- is provided as:
 - Choose Your Own cover where your existing cover is Lifestage cover, in which case any existing Lifestage cover you hold will be converted into an equivalent insured amount of Choose Your Own cover;
 - ii. Choose Your Own cover where you are not in an Employer Plan or have delinked from your Employer Plan; or
 - iii. Choose Your Own cover, where you are in an Employer Plan; and
- will be in addition to any existing cover you hold under the Policy.

To apply for an Insurance Transfer please contact Customer Services on 13 12 87. Terms, conditions and eligibility criteria apply. If you are intending on completing a rollover of your other superannuation accounts into ANZ Smart Choice Super you may wish to apply for the Insurance Transfer before submitting a rollover request. A whole balance rollover out of a super fund will often result in the account closing and associated insurance ceasing.

ELIGIBILITY FOR COVER

LIFESTAGE COVER

Lifestage cover will be provided subject to an Employee meeting the eligibility criteria below:

- you must be a member of ANZ Smart Choice Super;
- you may receive Lifestage or default cover a number of times during your membership, for example where you meet an exception or we are obliged to provide you with cover in order to meet a legislative requirement. This excludes default cover the Insurer provides you in a different account with respect to a different participating employer;
- when you join[^] you must be aged 15 or over, and
 - i. under 70 for Death cover;
 - ii. under 67 for TPD cover;
- you must have an account balance of \$6,000 or over^;
- we must receive an Employer superannuation contribution into your ANZ Smart Choice Super account within 180 days of the Cover Commencement Date;
- on the 180th day after the Cover Commencement Date you will need to have a sufficient balance to cover the cost of your insurance for the 180 days since your Cover Commencement Date. If you do not meet any of the conditions of Lifestage cover, your insurance cover will be cancelled from the date it commenced and any insurance fees deducted from your ANZ Smart Choice Super account will be refunded to your account. You will not be eligible to claim during this period;
- you must be an **Australian Resident** or holder of a **Visa** residing in Australia;
- you must not have had a claim admitted, not be in the process of claiming, not be in a waiting period for (if any waiting period applies) and not be entitled to be paid a Benefit, or any benefit under any insurance policy issued by

the Insurer or another insurer which provides death and/or total and permanent disablement type cover. (For the avoidance of doubt, you will not be eligible for Lifestage cover if you have had a claim admitted, are in the process of claiming, are in a waiting period for (if any waiting period applies), have been paid, or are entitled to be paid, a Benefit for Terminal Illness from any insurance policy issued by the Insurer or another insurer)*;

- you must not be a member of an employer plan and have been provided with tailored cover;
- you must satisfy any additional eligibility rules that apply to your Membership Category in the employer plan.
- ^AYou must provide an opt-in election if you are under 25 or with an account balance less than \$6,000, unless you are covered by a PMIF exception.
- * Your Lifestage cover will be limited to Death only cover if you have had a claim admitted, are in the process of claiming, are in a waiting period for (if any waiting period applies) or are entitled to be paid, a benefit for total and permanent disablement from any insurance policy issued by the Insurer or another insurer.

The Trustee and the insurer will assess eligibility to the extent possible based on the details provided by your employer. To avoid being charged insurance fees for cover you are ineligible for, please ensure that you notify us if you are aware of any reason why you may not be eligible or contact us if you would like to discuss whether you are eligible for Default cover.

If the Trustee and/or the Insurer are told or otherwise become aware that they have accepted insurance fees for cover for which you were ineligible, the relevant insurance fees will be refunded and no insurance cover will apply for any period during which you were ineligible. If you were ineligible for Lifestage cover when your account was opened, you will never be eligible for Lifestage cover, despite meeting the eligibility criteria at a later time. e.g. upon attaining age 15 you won't automatically qualify for insurance benefits and would need to apply.

CHOOSE YOUR OWN COVER

You may apply for Choose Your Own cover, subject to agreement and acceptance by the Insurer. To apply, you must:

- be a member of ANZ Smart Choice Super;
- be aged 15 or over; and
 - a. under 70 years of age for Death cover;
 - b. under 67 years of age for TPD cover; and
 - c. under 65 years of age for Income Protection cover;
- be an Australian Resident or holder of a Visa residing in Australia;
- for IP cover only, be working at least 15 hours each week and not on a Casual Basis;
- be engaged in an occupation which the Insurer provides insurance cover to; and
- satisfy any additional eligibility rules that apply to your Membership Category in the employer plan.

To obtain more information please contact Customer Services on 13 12 87.

OCCUPATIONAL CATEGORY

When the Insurer assesses your application any cover offered will be subject to terms and conditions including 'White collar,' 'Light Blue collar,' 'Heavy Blue collar' or 'Hazardous collar' occupational category loadings it determines at the time. See pages 18 to 24 for details of Insurance fees and these loadings.

WHEN DOES COVER COMMENCE?

At the time your account is created, your employer is required to give us the details necessary to:

- · determine your eligibility for insurance cover;
- · calculate the sum insured that you are entitled to; and
- determine the insurance fee rates and any loadings that are applicable to you.

If your employer does not provide this information, or until this information is provided, we cannot establish insurance cover in your ANZ Smart Choice Super account. If the information is not provided to us within 180 days of you commencing employment with your employer, you may no longer be eligible for Default cover. In this instance, you may need to apply to the insurer for cover, and it will be at the discretion of the insurer as to whether this cover is provided to you and the terms applicable to that cover.

To ensure your details have been set up correctly by your employer, check the details found in your Welcome Pack, or Insurance Activation Letter (as applicable) including gender, occupational category (if applicable), date of birth, types of insurance and sum insured. If you believe that any of this information is incorrect, you must advise both us and your employer immediately.

You can also view the sum insured, type of insurance and your insurance fees via **www.anz.com.au/smartchoiceaccess**. Alternatively you can call Customer Services on 13 12 87 for assistance with your account or to register for online banking.

If you believe that you are in an incorrect membership category, you must advise both us and your employer immediately.

LIFESTAGE COVER

If you are eligible for Lifestage cover, it starts on the later of:

- when you commence work with your employer, if you are a new employee; or
- the date the Fund becomes the default fund under Choice of Fund legislation for the Participating Employer if you were working for the employer on that date.

For members under 25 years old or with an account balance less than \$6,000, Lifestage cover starts:

- when you commence work with your employer, if you have opted in within 90 days of joining your employer (or under a PMIF exception).
- the day your opt-in election is received. If you have opted in after 90 days of joining your employer, **New Events Cover** applies.
- the day PMIF thresholds* or an exception is met (no opt-in is required)

For cover to start, you must meet the conditions outlined in the "Eligibility for cover' section on page 7. If Lifestage cover does not commence, you may be eligible to apply for Choose Your Own cover.

* When you turn 25 and your account balance is \$6,000 or more.

CHOOSE YOUR OWN COVER

You may apply for Choose Your Own cover, subject to agreement and acceptance by the Insurer.

Cover commences on the date the Insurer approves your application in writing, provided the Insurance fee for the new Choose Your Own cover required to cover the number of days from the Acceptance Date to the third premium due date, is paid by the third premium due date. If the Insurer accepts your application subject to **Special Acceptance Terms**, the Choose Your Own cover starts on the date of the Acceptance Date as long as the Insurer receives:

- your signed acceptance within 21 days of the Acceptance Date; and
- the insurance fee for the Choose Your Own cover required to cover the number of days from the Acceptance Date to the third premium due date, by the third premium due date.

We will send a letter to you confirming your cover and the date that your cover commenced.

If you request a decrease in the amount of Lifestage cover, Choose Your Own cover will replace your Lifestage cover, and will commence on the later of the date of your request or the date you specified in your request.

If you request a decrease in the amount of your Choose Your Own cover, your new level of Choose Your Own cover similarly commences on the later of the date of your request or the date you specified in your request.

Transferred cover commences as Choose Your Own cover on the date the Insurer approves your application, provided there are sufficient funds in your account to pay for Insurance fees.

We will send a letter to you confirming your cover and the date your cover commenced or when there is a change to any type of cover you may hold.

COVER ACCEPTANCE

Where the Insurer approves your cover or any change in cover on altered terms, your acceptance of these will be required. If you do not respond within 21 days of the Insurer's decision, your cover will revert to the amount prior to your request.

WHO IS THE BENEFIT PAID TO?

As the insurance Policy is issued to the Trustee and cover is offered to you under the Policy as a member of ANZ Smart Choice Super, the Insurer will pay any Benefits to the Trustee. Once we receive the proceeds from the Insurer these will be held in the superannuation environment, in the ANZ Smart Choice Cash investment option. If you would like to switch this amount to another investment option you can do so online via www.anz.com.au/smartchoiceaccess or by calling Customer Services. Upon meeting a condition of release, you will receive the benefit amount in accordance with the Fund's Trust Deed, adjusted positively or negatively, for investment earnings. We do not guarantee the payment of an insured benefit or the performance of the Insurer.

Any claims made on the Policy must be made through the Trustee as the policy owner. Before the Trustee can pay any insurance benefit to you or your beneficiary(ies), the claim must be accepted by the Insurer and approved by the Trustee.

The Trustee may only release a benefit (including any Terminal Illness, TPD or Income Protection benefit paid to the Trustee by the Insurer) where you have met a 'condition of release'. Conditions of release are explained in the AIG on page 9, under 'Accessing your Super'. If the Trustee cannot release your benefit, any proceeds will be credited to your super account and paid when you meet a condition of release.

The Trustee will pay any Death Benefit (comprising your account balance and any sum insured amounts for cover in force) at the claim date, to the beneficiary(ies) you have nominated in your

non-lapsing nomination, unless there is no nomination or your nomination is defective or has been cancelled. See 'Nominating a Beneficiary' in the AIG for information about nominating beneficiaries and non-lapsing nominations.

If the Insurer rejects, reduces or defers a claim, the Trustee may reduce the benefit payable to take into account the Insurer's refusal, reduction or deferral. However, after the Trustee has reviewed all relevant medical reports and documents that the Insurer relied upon to make its decision, if the Trustee is of the view that the claim has a reasonable prospect of success, the Trustee will do everything that is reasonable to pursue the matter on your behalf.

PAYMENT OF DEATH AND TPD BENEFITS

Death Benefit

A Death Benefit will be paid if you die while your cover is in force. See 'When cover ceases' on page 12 for more information.

Terminal Illness Benefit

A Terminal Illness Benefit will be paid if you become Terminally III while your Death cover is in place and current (see 'Definitions of terms used in this Guide' on page 32 for more information about how Terminal Illness is defined).

The Terminal Illness Benefit is the lesser of your Death cover sum insured and \$3 million. Your Death cover will reduce by the amount of any Terminal Illness Benefit paid. If the insured Death Benefit is greater than \$3 million, the balance is paid on your death, provided it occurs while your cover is still in force.

TPD Benefit

A TPD Benefit will be paid if while your cover is in force you become Totally and Permanently Disabled.

If you have been:

- Gainfully Working; or
- engaged in Gainful Employment and on paid leave that has been approved by your employer; or
- engaged in Gainful Employment and on unpaid leave that has been approved by your employer for a period of up to 24 consecutive months;

at any time in the last 16 months prior to the Event Date, either TPD Definition 1 or TPD Definition 2 applies to you. Otherwise, only TPD Definition 2 applies to you.

TPD Definitions 1 and 2 are set out in 'Definitions of terms used in this Guide' on page 32.

Death and TPD cover are linked

If you are paid a TPD Benefit, this reduces your Death cover by the amount of the Benefit paid. For example, if you have equal amounts of Death cover and TPD cover, payment of the TPD Benefit will mean that you have no further Death cover. However, if the amount of your Death cover is greater than TPD cover, payment of the TPD Benefit will reduce your Death cover by the amount of the TPD Benefit paid.

PAYMENT OF INCOME PROTECTION BENEFITS

Depending on your type of cover, Income Protection cover provides a Monthly Benefit if you become Totally Disabled or Partially Disabled for longer than the Waiting Period (refer to the definition of Totally Disabled and Partially Disabled on 'There are two types of Income Protection Benefits that you can be eligible for:' on page 10). The Monthly Benefit payable is calculated as a percentage of your Pre-Disability Salary no greater than 75%, up to a maximum of \$30,000 per month. You may also be entitled to up to 12% of your Pre-Disability Salary as a Superannuation Contribution Benefit if you have applied for this under an individual application.

You are unable to close your account whilst you are in receipt of a claim for Income Protection.

Available Waiting Periods and Benefit Periods

Depending on your type of cover, there are three Waiting Periods available in ANZ Smart Choice: 30 days, 60 days or 90 days.

The Benefit Period is the maximum period that the Insurer will pay a Benefit for Total Disability or Partial Disability. A Benefit Period of either 'to age 65' or 2 years (not beyond age 65) may apply.

The Insurance fee for your cover will depend on the amount of cover (which is based on your Salary and a Benefit multiple of your Salary), as well as other factors such as your age next birthday, your gender, occupational classification and the Waiting Period and Benefit Period you choose – see 'Annual Insurance fees for Income Protection cover' on pages 21 to 24. If applicable, you may refer to the 'Definitions of terms used in this Guide' for specifics relating to the definition of **'Salary'**. The nominated Waiting Period, Benefit Period and the Insurance fee will be set out in your Welcome Pack or Insurance Activation Letter (as applicable).

If a Benefit is payable for part of a month, the amount of the Benefit will be calculated on a pro rata basis for the number of days you are entitled to the Benefit, divided by the number of days of that month.

If your Total Disability or Partial Disability is caused by more than one injury or illness, a Benefit will only be paid in respect of one injury or illness at any one time.

Recurring Claims

A separate Waiting Period applies for each separate illness or injury which causes a disability for which you can claim. This does not apply if you suffer a **Recurring Disablement**. In this case, the Insurer will treat the subsequent claim as a continuation of the earlier claim, and you will not be subject to an additional Waiting Period for the Recurring Disablement. In the case of a Recurring Disablement, the Benefit Period will be the remaining Benefit Period of the earlier claim.

Benefit payment requirements

To be eligible for an Income Protection Benefit, you will be required to prove that immediately before suffering the injury or illness that caused your Total or Partial Disability:

- you were Gainfully Working; or
- you were engaged in Gainful Employment and on paid leave that has been approved by your employer; or
- you were engaged in Gainful Employment and on unpaid leave, that has been approved by your employer, for a period of up to 24 consecutive months; and
- you were working the Minimum Average Hours; and
- you were not working on a Casual Basis; and
- · your applicable Waiting Period has expired.

If you do not satisfy the above requirements, you will not be eligible for the Income Protection Benefit.

| There are ty | There are two types of Income Protection Benefits that you can be eligible for: | | | | | | |
|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|
| Total Disability Benefit | A Monthly Benefit is payable if while your cover is in force you become Totally Disabled because of injury or illness and are unable to work. Total Disability (or Totally Disabled) means, based on the evidence available to the Insurer at the relevant time it has determined that, solely because of injury or illness, you: are not capable of performing one or more duties of your usual occupation which in the Insurer's opinion, is/are necessary to produce your Salary; are not working, whether paid or unpaid; and are under the regular treatment, and following the advice, of a Medical Practitioner. | | | | | | |
| Partial Disability Benefit | A proportion of the Monthly Benefit is payable while your cover is in place and current (known as the 'Partial Disability Benefit') if you become Partially Disabled, as defined below. Partial Disability (or Partially Disabled) means, in the Insurer's opinion based on the satisfactory evidence available to it at the relevant time solely because of injury or illness, you: are under the regular care of a Medical Practitioner, and following that Medical Practitioner's advice; and are either: capable of performing all of the duties of your usual occupation necessary to produce Salary, but are not working to your full capacity and your capacity to earn a Monthly Income is less than your Pre-Disability Salary; or incapable of performing one or more duties of your usual occupation and have Monthly Income less than your Pre-Disability Salary. See 'Partial Disability Benefit' below for more information. | | | | | | |

Benefit reductions

Any Benefit payable to you will be reduced by other payments, entitlements or benefits (including settlement or commutation amounts) received by you or any other person in respect of you as a result of the insured member's injury or illness that has given rise to the claim under the Policy including:

- any amount payable under legislation such as workers' compensation or any statutory accident compensation scheme or other similar State, Federal or Territory legislation;
- any benefit under any other disability or injury insurance policy (except for lump sum total and permanent disablement, trauma or terminal illness benefits under such an insurance policy);
- sick leave payments; and
- any payment made in respect of you in relation to your reduced income-earning capacity arising from illness or injury, and whether paid directly to you or otherwise.

Example of a Benefit reduction to your Income Protection Benefit calculation

Jesse is currently not working due to an injury and has an accepted Income Protection claim for which she is in receipt of a Total Disability benefit of \$5,000 per month.

Jesse's injury was sustained at work so concurrently to her Income Protection claim, she is also in receipt of Workers' Compensation benefit payments for which she receives \$3,000 per month.

Based on this example, Jesse's Total Disability Benefit will be calculated as follows:

5,000 - 3,000 = 2,000 per month.

If, when you become entitled to be paid a Benefit, there are insufficient funds in your account to pay the Insurance fee owing to the Insurer at that date, the Insurer may deduct the Insurance fee from the Benefit payable (subject to cover still being in place and current). Note that this applies to any benefit payable.

Total Disability Benefit

A Monthly Benefit will be paid if, while your cover is still in place and current you are:

- Totally Disabled for at least seven days out of the first 12 consecutive days of the Waiting Period;
- Totally Disabled or Partially Disabled for the remainder of the Waiting Period; and
- either:
 - Totally Disabled immediately after the end of the Waiting Period; or
 - Partially Disabled immediately after the end of the Waiting Period and then Totally Disabled immediately after ceasing to be Partially Disabled, due to the same or a related cause.

The Total Disability Benefit starts to accrue from the day after the end of the Waiting Period.

The Monthly Benefit is paid monthly in arrears and ceases at the earliest of:

- the end of the Benefit Period;
- the date you reach the Benefit Expiry Age;
- the date of your death;
- the date you cease to be Totally Disabled;
- if you are residing or travelling outside of Australia while receiving a Benefit, the expiry of six consecutive months after the day you depart Australia where you have remained outside Australia for the entire six consecutive months, and a Benefit has been paid, or is payable for those six months.
 If you then return, and provided cover is still in place and current and the Insurer receives satisfactory medical evidence, the Monthly Benefit may continue to be paid at the Insurer's discretion. Note that a benefit may only recommence upon your return to Australia;
- if you hold a Visa, 30 consecutive days from the day your Visa expires or is cancelled;
- the day you are Imprisoned*.

Partial Disability Benefit

You are entitled to a Partial Disability Benefit if, while your cover is still in place and current:

- you have been Totally Disabled for at least seven days out of 12 consecutive days during the Waiting Period;
- you are Totally Disabled or Partially Disabled for the remainder of the Waiting Period; and
- either:
 - Partially Disabled immediately after the end of the Waiting Period; or
 - Totally Disabled immediately after the end of the Waiting Period, and then Partially Disabled immediately after ceasing to be Totally Disabled, due to the same or related cause.

The Partial Disability Benefit begins to accrue from the day after you are no longer Totally Disabled or the day after the end of the Waiting Period, whichever is the later.

The Partial Disability Benefit is paid monthly in arrears and stops at the earliest of:

- the end of the Benefit Period;
- the date you reach the Benefit Expiry Age;
- the date of your death;
- the date you cease to be Partially Disabled;
- the date you are earning or are capable of earning, a Monthly Income equal to or greater than your Pre-Disability Salary;
- if you are residing or travelling outside of Australia while receiving a Benefit, the expiry of six consecutive months after the day you depart Australia where you have remained outside Australia for the entire six consecutive months, and a Benefit has been paid, or is payable for those six months. If you then return, and provided cover is still in place and current and the Insurer receives satisfactory medical evidence, the Monthly Benefit may continue to be paid at the Insurer's discretion. Note that a benefit may only recommence upon your return to Australia;
- if you hold a **Visa**, 30 consecutive days from the day your Visa expires or is cancelled;
- the day you are Imprisoned*.

The Partial Disability is a proportion of the Monthly Benefit and is calculated as follows:

 $\frac{A-B}{A} \times Monthly$ Benefit

Where:

A is your Pre-Disability Salary

B is the greater of:

- your Monthly Income for the month that the Partial Disability Benefit is payable; or
- the Monthly Income which, in the Insurer's opinion, you are capable of earning from your usual occupation if you were working to the extent of your capacity for the month that the Partial Disability Benefit is payable.

The Insurer will calculate the Monthly Income you are capable of earning based on medical advice, which will include the opinion of your Medical Practitioner and all other relevant information.

Death Benefit

If you die while receiving a Total or Partial Disability Benefit, a lump sum equivalent to three months' benefit will be paid after your death.

Insurance fee waiver

Any Income Protection Insurance fee that falls due while you are entitled to receive the Total Disability or Partial Disability Benefit, will be waived.

Return to work program

Once we receive notice of an illness or injury that may give rise to a claim for a Total Disability or Partial Disability Benefit, we will notify the Insurer. If the Insurer considers that participation in a return to work program may help you return to work, the Insurer can pay some or all of the expenses incurred for the participation in that program. The Insurer will pay only where they have provided written approval for the program expenses and will make payments directly to the relevant service provider. They will also deduct any expenses for which you are entitled to be reimbursed from another source (e.g. your employer).

Return to work during the Waiting Period

If you return to work during the Waiting Period as part of a return to work or rehabilitation program approved in writing by the Insurer, the Waiting Period will not recommence regardless of the number of attempts to return to work. In all other cases:

- if you return to work during the Waiting Period on more than one occasion the Waiting Period recommences;
- if you return to work once during the Waiting Period for no more than five consecutive days the Waiting Period will not recommence, but the number of days you have returned to work will be added to the Waiting Period; and
- if you return to work for more than five consecutive days during the Waiting Period, the Waiting Period recommences from the day the Insurer determines as the day that you are again Totally Disabled, provided cover has not ceased on the day the Waiting Period is to recommence.

Income Protection Benefit Escalation

Benefit escalation may apply to your Monthly Benefit where:

- your Benefit Period is to age 65;
- you have been receiving a Total Disability Benefit or Partial Disability Benefit for 12 consecutive months; and
- your cover has not ended as at the expiry of the 12 month period for which you have received a Monthly Benefit and at each subsequent anniversary.

After the expiry of the first 12 consecutive month period, your Monthly Benefit will be increased by the lesser of the applicable Consumer Price Index (CPI) and the escalation factor (currently set at 5%). The adjusted benefit will be similarly increased after each subsequent 12 month period for which a Total Disability or Partial Disability Benefit is continuously paid.

WHEN COVER CEASES

Cover will end on the earliest of the following events, and depending on the event, you may not receive prior notification of your cover ceasing from either the Trustee or the Insurer. You should note that certain types of cover may not be available with your employer plan. If your Insurance fees have not been paid in full by the third premium due date for the period from the day the cover commenced to the third premium due date, cover will be cancelled from the Cover Commencement Date and treated by the Insurer as if it had never commenced. However, cover will not be cancelled from the Cover Commencement Date if:

- you die, and have paid all Insurance fees owing up to your date of death; or
- you become Terminally III, TPD, or Disabled and you pay all fees due by the third premium due date.

| Event | Death cover | TPD cover | Income Protection cover |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|-------------------------------|
| The day all PMIF exemptions are no longer applicable (for example, your employer no longer fully meets the cost of your insurance cover). | \checkmark | \checkmark | \checkmark |
| The date you instruct the Trustee to cancel your cover which will be effective the later of the day we receive your request to cancel cover and the day specified in your request to cancel cover. | \checkmark | \checkmark | \checkmark |
| The date of your death. | \checkmark | \checkmark | \checkmark |
| The date you reach the Benefit Expiry Age. | \checkmark | \checkmark | \checkmark |
| The date you cease to be a member of ANZ Smart Choice Super* including where the Trustee closes your account and transfers your balance. | \checkmark | \checkmark | \checkmark |
| The date you become entitled to a TPD Benefit equal to the full insured amount of your Death cover [†] . | \checkmark | \checkmark | N/A |
| The date you are entitled to a Terminal Illness Benefit equal to the full amount of your Death cover. | \checkmark | \checkmark | N/A |
| The date you permanently retire from the workforce. | N/A | N/A | \checkmark |
| The last day of the second calendar month after insurance fees have remained unpaid for two calendar months. For example, if your insurance fee is due on 1 July and 1 August remain unpaid your cover will be cancelled and you will only be covered up to and including 31 August. | \checkmark | \checkmark | \checkmark |
| The date you commence Active Service with the armed forces of any country (except where you are a member of the Australian Defence Forces Reserves, where cover ceases only when the Reservist becomes the subject of a call-out order under the <i>Defence Act 1903</i> (Cth)). | \checkmark | \checkmark | \checkmark |
| The date the Insurer cancels and/or voids the Policy or your cover in accordance with its legal rights. | \checkmark | \checkmark | \checkmark |
| If you are a Visa holder, the date you have been overseas for more than three consecutive months^. | \checkmark | \checkmark | \checkmark |
| If you are a Visa holder, 30 consecutive days after you cease to hold a valid Visa. | \checkmark | \checkmark | \checkmark |
| The day you depart Australia permanently. | \checkmark | \checkmark | \checkmark |
| The date your entire balance is transferred to the Pension Division of ANZ Smart Choice Super and Pension. | N/A | \checkmark | \checkmark |
| The date your entire balance is transferred to the retail division of ANZ Smart Choice Super and Pension. | \checkmark | \checkmark | \checkmark |
| The date we are notified that the employer terminates the employer plan because another insurer is to provide cover to the employer [‡] . | \checkmark | \checkmark | \checkmark |
| The date the Policy between the Insurer and the Trustee is terminated. | \checkmark | \checkmark | \checkmark |
| We have not received a contribution or rollover into your account for a period of 16 consecutive months and you have not notified us that you want the cover to continue, unless an employer-sponsor contribution exception applies. | ~ | ~ | ~ |
| The expiry of 24 months of unpaid Employer Approved Leave unless the Insurer agrees in writing to extend the period prior to the expiry of such leave. | ~ | \checkmark | \checkmark |
| | | | |

* For the purpose of this event, ANZ Smart Choice Super refers to the ANZ Smart Choice Super product suite.

+ Only if the TPD benefit is for an amount equal to or greater than the full insured amount of your Death cover. Otherwise the excess Death cover continues. ^ Unless, before the expiry of such period the Insurer agrees in writing to extend the period, or you return to Australia.

‡ Refer to the section 'If your employer leaves ANZ Smart Choice Super' on page 14.

No reinstatement of cover

Reinstatement of cover is generally not allowed under the insurance policies, however, there may be circumstances – such as where insurance cover has ceased due to 16 months continuous inactivity or you no longer meet other regulatory requirements or an exception. If this is the case, reinstatement terms may be available and you will be informed of those terms either prior to, or at the time your cover cancels. In all other cases, if your Lifestage or Choose Your Own cover is cancelled, or your cover otherwise ends, and you want to obtain insurance cover in the future, you will need to apply for Choose Your Own cover and provide evidence of health satisfactory to the Insurer.

COVER CEASES AFTER INACTIVITY

Death, TPD and Income Protection cover (if applicable) will cease if we have not received a contribution or rollover into your account for a period of 16 consecutive months and you have not notified us in writing that you want the cover to continue, unless an employer-sponsor contribution or Australian Defence Forces exception applies.

We will write to you during this period of inactivity about your options to keep your cover. You will also be able to request in writing that the Trustee reinstates your cover, within 60 days of the insurance cover ceasing. Your insurance cover will be reinstated with any pre-existing condition exclusions, loadings or restrictions backdated to cessation and any insurance fees since it ceased will be collected.

EXCLUSIONS

Death and TPD cover exclusions

It is important to note that the payment of any Benefit is subject to the following exclusions:

- if the event giving rise to the claim is caused directly or indirectly, wholly or partially, from War involving Australia, New Zealand or your country of residence;
- if you are Imprisoned on the Event Date or the Date of Disablement – (applies to TPD cover only);
- if you do not satisfy the Insurer's claims requirements. See 'How to make a claim' on pages 14 to 15;
- if you die or become Terminally III or Total and Permanently Disabled either directly or indirectly, wholly or partially as a result of an intentional or deliberate Self-Inflicted Act within 13 months of your Choose Your Own cover increasing or Choose Your Own cover commencing;
- for anything specifically excluded from your cover;
- if, for Lifestage cover you were not an eligible person at the date cover was to commence – in which case your cover will be cancelled from the date your cover was to commence and all Insurance fees paid for such cover will be refunded; and
- if the Pre-Existing Condition Exclusion applies and your claim arises directly or indirectly, wholly or partially, from a Pre-Existing Condition that existed on or before the day cover commenced or an increase in cover commenced (in respect of the increased portion of cover only).

Note: Further exclusions may apply based on your personal circumstances.

Income Protection cover exclusions

It is important to note that the payment of any Benefit is subject to the following exclusions:

- if the event giving rise to the claim is caused directly or indirectly, wholly or partially, from **War** involving Australia, New Zealand or your country of residence;
- if you are Imprisoned on the Event Date or the date on which a Benefit would be payable. The Insurer may recommence a Benefit payment for any remaining Benefit Period after the Imprisonment has ended, subject to receiving satisfactory evidence and provided your cover did not end whilst you were Imprisoned;

- for anything specifically excluded from your cover (by written notice from the Insurer);
- if the event giving rise to the claim arises directly or indirectly, wholly or partially as a result of your Intentional Self-Inflicted Act; and
- if the Total Disability or Partial Disability was caused wholly or partially, directly or indirectly, by an Uncomplicated Pregnancy, childbirth or miscarriage unless your Total or Partial Disability continues for longer than 90 days after the pregnancy ends, in which case Benefits will be paid from the later of:
 - i. the end of the 90 day period; and
 - ii. the expiry of the Waiting Period;
- if the Pre-Existing Condition Exclusion applies and your claim arises directly or indirectly, wholly or partially, from a Pre-Existing Condition which exists on or before the day cover commences or an increase in cover commences (in respect of the increased portion of cover only).

Note: Further exclusions may apply based on your personal circumstances.

Claims whilst you are overseas

If you submit a claim while overseas, the Insurer may require you to return to Australia at your own expense to assess your claim, including medical assessment.

INTERIM ACCIDENT COVER

While the Insurer assesses your application for Choose Your Own cover, you will be provided with Interim Accident cover, subject to your eligibility for Choose Your Own cover (see 'Eligibility for cover' on page 7 for details) and you also reside in Australia.

The Insurer will pay an Interim Accident Benefit if:

- · Interim Accident cover has not ceased; and
- death or TPD or Total Disability arises solely due to an Accident.

An Interim Accident Benefit will only be paid once.

If you are applying for an increase in cover, Interim Accident cover is only provided in respect of the increased portion of cover.

The Interim Accident Benefit is the lesser of:

- the amount of Choose Your Own cover applied for; and
- the difference between any existing Choose Your Own or Lifestage cover and the amount of Choose Your Own cover applied for;
- 75% of Pre-Disability Salary (IP only);
- the Maximum Benefit Level; and
- an amount that the Insurer would potentially accept
 according to their underwriting rules, which may be nil.

If you have applied for IP cover, an Interim Accident Benefit will be paid for the lesser of:

- · the period of Total Disability; or
- 2 years.

Interim Accident cover begins on the date the completed application for insurance is received by the Insurer, and ends on the earliest of:

- the date the cover applied for starts;
- the date the application is declined;

- if the Insurer accepts the application subject to **Special Acceptance Terms**, the 22nd day after the relevant Acceptance Date;
- the date you cease to be an eligible person or a member of ANZ Smart Choice Super;
- the date your application is withdrawn;
- 90 days after the commencement of Interim Accident cover;
- the date the Insurer cancels Interim Accident cover as allowed or required by law;
- the date you reach the Benefit Expiry Age relevant to the cover applied for; or
- the date the Policy is terminated.

There is no separate Insurance fee for Interim Accident cover. If the Insurer accepts your application for Choose Your Own cover, Insurance fees will be charged from the date Choose Your Own cover starts.

If the Insurer declines your application for cover, no additional Insurance fees will be charged for the period in which Interim Accident cover was provided.

No Benefit will be payable under Interim Accident cover if you are imprisoned (except in respect of death) or if the injury or illness arises directly or indirectly from:

- War;
- an Intentional Self-Inflicted Act; or
- a Pre-Existing Condition.

If you have applied for IP cover, the Insurer will not pay a Benefit if the Total Disability or Partial Disability was caused wholly or partially, directly or indirectly, by an Uncomplicated Pregnancy, childbirth or miscarriage unless your Total Disability continues for longer than 90 days after the pregnancy ends, in which case Benefits will be paid from the later of:

- the end of the 90 day period; and
- the expiry of the Waiting Period.

CONTINUATION OF COVER

If your employer notifies us that you have left employment, your account will no longer be linked to your Employer plan and on the date that we process your delink, your cover will continue with the same Insurance fees and terms and conditions.

You can use your ANZ Smart Choice Super account with your new employer by using the Choice of Fund Nomination form. You can obtain this form from our website at hub.anzsmartchoice.com.au/forms > Downloads – important documents or by contacting Customer Services.

If your employer leaves ANZ Smart Choice Super

If your employer terminates its employer plan in ANZ Smart Choice Super, you will retain your ANZ Smart Choice Super account but your account will no longer be linked to your employer's plan. Your cover will continue with the same Insurance fees and terms and conditions.

Cover during paid and unpaid leave

Provided Insurance fees continue to be paid (and, for Death cover and TPD cover, if you are an Australian Resident), cover continues when you are on:

- paid Employer Approved Leave, including sick leave, parental leave, annual leave and long service leave; or
- unpaid Employer Approved Leave for up to 24 months.

Transfer of cover within the ANZ Smart Choice Super suite

If you become a member of ANZ Smart Choice Super and Pension, you are unable to transfer Death and TPD or IP cover to the ANZ Smart Choice Super and Pension Retail policy from the ANZ Smart Choice Super for employers and their employees Policy, or vice versa.

Repayment of Benefits

If, for any reason, it is determined that a Benefit paid was not actually payable under the terms of the insurance policy(ies), all or part of the Benefit must be repaid.

TAX AND STAMP DUTY IMPLICATIONS

Where a tax deduction is available under the applicable laws in respect to the Insurance fee, the benefit of that deduction will be passed on to you, provided that the Fund has received the benefit of that deduction and you remain a member of the Fund at the time the Benefit is credited to your account.

Benefit payments under Income Protection cover are generally considered to be income replacement, and are treated as assessable income. Therefore, the applicable Pay As You Go (PAYG) tax will be deducted before any payment is made to you.

This information is a guide only, and is not tax advice. We recommend that you seek professional tax advice specific to your individual circumstances from an independent tax adviser or registered tax agent.

HOW TO MAKE A CLAIM

In the event of a claim, the process has been made as easy as possible.

For more information about making a claim:

- contact Customer Services on 13 12 87
- email Customer Services at smartchoice@insigniafinancial.com.au
- visit the ANZ website at www.anz.com.au/superclaims

The Trustee must be notified in writing of any claim as soon as it is reasonably possible to do so. For a TPD claim, this notification should occur within 30 days of the Date of Disablement. If notice is not received within the time specified, the Benefit may be reduced or refused to the extent that assessment of the claim is prejudiced.

We will send claim forms to you or your estate within seven days of us receiving notice of a claim. This does not constitute an admission of liability for any claim lodged. Once we receive the proceeds from the Insurer these will be held in the superannuation environment, in the ANZ Smart Choice Cash investment option. If you would like to switch this amount to another investment option you can do so online via **www.anz.com.au/smartchoiceaccess** or by calling Customer Services. Upon meeting a condition of release, you will receive the benefit amount in accordance with the Fund's Trust Deed, adjusted positively or negatively, for investment earnings.

If you submit a claim whilst overseas, the Insurer may require you to return to Australia (at your own expense) in order for your claim to be assessed.

Submitting a claim

For a claim to be paid, proof in a form subject to the Insurer's verification must be provided for all of the following:

- where you were accepted under Lifestage cover or transfer terms, proof that both you and your employer met all of the relevant requirements;
- your disability or other entitlement to claim the applicable insured Benefit;
- your age and gender (as relevant);
- your Salary and, if applicable, Pre-Disability Salary;
- any relevant payments during the period Benefits are payable (e.g. workers compensation);
- where applicable, an original or certified copy of the death certificate; and
- proof of identity (to the Insurer's satisfaction), including a certified copy of your driver's license, passport, birth certificate and other documentation as required.

Payment of the claim is conditional upon you or your employer establishing entitlement by:

- providing medical reports from a treating Medical Practitioner;
- when reasonably required by the Insurer (and at the Insurer's expense) being examined by a Medical Practitioner the Insurer nominates;
- providing pathology, blood tests, x-ray or other appropriate evidence;
- providing financial information reasonably required;
- providing ongoing claim documentation; and
- providing an authority to obtain further information reasonably required.

When reasonably required by the Insurer (and at their expense), you may be required to:

- undergo vocational assessment and/or rehabilitation;
- be interviewed; and/or
- agree to an audit of your financial circumstances.

INSURANCE RISKS

Where insurance cover is included in your superannuation arrangements, there are a number of insurance risks you should be aware of:

- If the Insurance fees are not paid to the Insurer within the time limits under the Policy, the Insurer may cancel or terminate the insurance cover by written notice.
- The Trustee relies on information provided by your employer about you at the time that you are admitted into ANZ Smart Choice Super, including the appropriate category of membership, as well as changes in your information over the course of your membership, for example changes in salary. Some of the information your employer provides may determine your benefits according to your eligibility. Where any information is found to be inaccurate, the Trustee will not be responsible for the inaccuracy or any reliance on it. Inaccurate information may result in eligibility being denied or benefits being declined.
- If you are transferred to another super fund or to the Australian Taxation Office (ATO) as lost or unclaimed monies, your cover will cease (see the AIG for more details).
- The amount or type of insurance cover selected by your employer may not be sufficient to provide adequate insurance cover on your illness or death.
- Your Insurance fees or benefit may be adjusted if your age is mis-stated.
- Your insurance cover could be voided or the terms changed if you make a misrepresentation to the Insurer, as described in the 'Duty to take reasonable care' section in this Guide.
- You should be aware that if you are on claim at the time of a cover increase, you may not be entitled to the increased cover amount.
- If you have been paid a TPD benefit and have residual Death cover remaining you may wish to consider maintaining some money in your super account to keep the account active and to ensure there is sufficient balance to pay any insurance fees.
- You may not be paid a benefit because an exclusion or restriction applies, based on your personal circumstances.
- Insurance fees may increase over time.

You should check your insurance cover with your employer to ensure your insurance accurately reflects your current employment details.

DUTY TO TAKE REASONABLE CARE

The duty to take reasonable care

When applying for insurance, you have a legal duty to take reasonable care not to make a misrepresentation to the Insurer.

A misrepresentation is a false answer, an answer that is only partially true, or an answer which does not fairly reflect the truth.

This duty also applies when extending or making changes to existing insurance, and reinstating insurance.

If you do not meet your duty

Not meeting your legal duty can have serious impacts on your insurance. Your cover could be avoided (treated as if it never existed), or its terms may be changed. This may also result in a claim being declined or a benefit being reduced.

Please note that there may be circumstances where the Insurer later investigates whether the information given to them was true. For example, the Insurer may do this when a claim is made.

About this application

When you apply for life insurance, the Insurer conducts a process called underwriting. It's how they decide whether they can provide cover, and if so, on what terms and at what cost.

The Insurer will ask questions they need to know the answers to. These will be about personal circumstances, such as your health and medical history, occupation, income, lifestyle, pastimes, and current and past insurance. The information given to the Insurer in response to their questions is vital to their decision.

When you apply for insurance benefits through a superannuation fund or ask to extend or make changes to existing insurance benefits, the Trustee may pass on to the Insurer personal information you provide to the Trustee. You also therefore need to take reasonable care not to make a misrepresentation when providing this information to the Trustee.

Guidance for answering the Insurer's questions

You are responsible for the information you provide to the Insurer. When answering their questions, you should:

- Think carefully about each question before answering. If you are unsure of the meaning of any question, please ask the Insurer before you respond.
- · Answer every question.
- Answer truthfully, accurately and completely. If you are unsure about whether you should include information, please include it. Please don't assume the Insurer will ask others such as your doctor.
- Review your application carefully. If someone else helped prepare your application (for example, your adviser), please check every answer (and if necessary, make any corrections).

Changes before your cover starts

Your duty to take reasonable care not to make a misrepresentation continues until the time your insurance cover starts.

Before your cover starts, the Insurer may ask you about any changes that mean you would now answer their questions differently, as any changes might require further assessment or investigation.

Notifying the Insurer

If, after your cover starts, you think you may not have met your duty, please tell the Insurer immediately and they will let you know whether it has any impact on your cover.

Telephone contact

After you submit your application, the Insurer may contact you by phone to collect any information missing from your application. The information you provide will be recorded and used in the assessment of your application for insurance cover. The need for you to take reasonable care not to make a misrepresentation to the Insurer before the contract of insurance is entered into also applies during any phone contact with the Insurer.

If you need help

It's important that you understand this information and the questions the Insurer asks. Ask the Insurer for help if you have difficulty answering their questions or understanding the application process.

If you're having difficulty due to a disability, understanding English or for any other reason, help is available and can be provided if required. You can have a support person you trust with you.

What can the Insurer do if the duty is not met?

If you do not take reasonable care not to make a misrepresentation, there are different remedies that may be available to the Insurer. These are set out in the *Insurance Contracts Act 1984 (Cth)*. They are intended to put the Insurer in the position they would have been in if the duty had been met.

For example, the Insurer may do one of the following:

- · avoid the cover (treat it as if it never existed)
- vary the amount of the cover
- vary the terms of the cover.

Whether the Insurer can exercise one of these remedies depends on a number of factors, including all of the following:

- whether you took reasonable care not to make a misrepresentation. This depends on all of the relevant circumstances. This includes how clear and specific the Insurer's questions were and how clear the information they provided on the duty was
- what the Insurer would have done if the duty had been met

 for example, whether they would have offered cover, and
 if so, on what terms
- whether the misrepresentation was fraudulent
- in some cases, how long it has been since the cover started.

Before the Insurer exercises any of these remedies, they will explain their reasons, how to respond and provide further information, and what you can do if you disagree.

ANNUAL INSURANCE FEES

Calculation of Insurance fees

Insurance fees are generally based on the type of insurance cover provided, the amount of cover, your age, gender and any applicable medical loadings the Insurer applies.

The Insurance fee you pay for cover commencing when you join will be advised in your ANZ Smart Choice Super Welcome Pack or Insurance Activation Letter (as applicable). Your Annual Statement will also show the amount of Insurance fees you have paid. You can also contact Customer Services at any time for further information.

The cost of cover may change in the future. We will notify you if this occurs.

The Insurer may pay insurance administration expenses to the Administrator of the Fund for any insurance administration services the Administrator provides to the Insurer.

Lifestage and Choose Your Own cover - Death Only cover or Death and TPD cover

Insurance fees (premiums) are based on your age, gender, type of cover, your occupational category and amount of cover.

Choose Your Own cover - Income Protection cover

Insurance fees are based on your age, gender, Benefit Period, Waiting Period, occupational category and Monthly Benefit.

What are occupational categories?

The calculation of Insurance fees includes factors based on occupational categories. Occupational categories are the classification the Insurer applies to the nature of your occupation. Your employer will generally advise us of your occupational category when you join ANZ Smart Choice Super. If your occupation changes, you can verify and, if necessary, change your occupational category at any time by contacting Customer Services. Any change to your Insurance fee loadings will be applied on the next Business Day after the Acceptance date.

The following general descriptions of the four occupational categories used to calculate Insurance fees will help you determine which Insurance fee table to look at later in this section when working out your annual Insurance fee. We have also provided Insurance fee rate tables and examples of how to calculate Insurance fees on the following pages.

White Duties of the occupation are limited collar to professional, administrative, clerical, secretarial, or similar deskbound (sedentary) tasks that do not involve manual work and are undertaken entirely (or at least 80%) within an office environment. For example, an accountant,

Descriptions of occupational categories

| Light Blue collar | Work which does not include fully professional or office based occupations, and does include work which is skilled or semi-skilled manual work. It is work that is usually conducted outside an office environment. It also includes supervisors whose supervising duties may include up to 10% of time on light manual work, certain skilled technicians involved in light manual work, or fully qualified trades people (e.g. carpenter, dental hygienist, electrician, hairdresser, plumber, factory production manager). |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Heavy Blue collar | Skilled or semi-skilled work with no exposure to high risks via accidents or health hazards. For example, a qualified wall/floor tiler, glazier, bulldozer driver and forklift driver. Unskilled workers and labourers may be eligible for Death only cover, but not for TPD or Income Protection cover. |

a travel consultant.

doctor, solicitor, administrative worker and

Hazardous Ungualified or hazardous manual work, which may include any of the following:

- The use of heavy machinery
- Carrying, lifting, pushing, pulling or operating heavy machinery for more than 80% of the day.

* Not eligible for Income Protection cover.

collar*

The Insurer will determine which occupational category applies to your occupation and cover type(s) when you apply for cover or update your occupational details. Some occupations may be in a different occupational category for different cover types. For example, your occupational category for Death and TPD cover may differ to the occupational category for your Income Protection cover. Similarly, your occupational category may differ for Lifestage cover to the Choose Your Own Cover. If you would like to confirm what occupational category would be applied to your occupation or believe your current occupational category is incorrect, you can contact Customer Services on 13 12 87. The classification of occupations changes from time to time. A current list of occupations is set out in the Occupational Guide which is available at www.anz.com.au/smartchoicesuper or by contacting Customer Services on 13 12 87.

You should advise us promptly of any change of occupation as it may affect your cover and any claim.

How your Insurance fees are paid

Insurance fees for cover provided or offered through ANZ Smart Choice Super are calculated based on the number of days that cover applies and deducted monthly by the Trustee from your ANZ Smart Choice Super account in advance. Insurance fees will end when your cover ceases.

If you cancel your insurance cover or leave ANZ Smart Choice Super you will be entitled to a refund of a proportion of your last fee payment (provided your Insurance fee payments are up to date). The refund is calculated based on the date of account termination to the first business banking day of the following month. Any outstanding Insurance fees will be collected before your account is closed.

If insurance cover was provided to you as default cover, you can request to cancel it and request for the deducted premiums to be refunded back into your superannuation account, provided you do this within 30 days of the cover commencement date.

Note that if you request a refund of the insurance fees, you are not considered to have been insured during the period between the cover commencement and cancellation.

If your employer currently pays your Insurance fees for you, they will first be deducted from your account balance and then reimbursed by your employer through additional contributions.

Your employer's arrangement with us to incur the cost of any insurance fees is voluntary and consent for such arrangement may be withdrawn at any time. If this is the case, you will receive notification and we will let you know of the options available to you.

If you leave your employer, the arrangement for your employer to pay your Insurance fees will cease. This may include reimbursement for Insurance fees deducted before you left your employer, if your account has not yet received this reimbursement before the date of ceasing employment.

Arrangements for employers to pay Insurance fees generally apply only to the Lifestage cover provided by your plan. If you subsequently apply for and receive Choose Your Own cover in place of your Lifestage cover, your employer will generally no longer reimburse the cost of any of your cover.

Exceptions apply for insurance only members, such that the deduction of Insurance fees will await the employer's additional contributions and the employer may not withdraw their consent to incur fees in respect of such arrangements, except with our approval*.

* Where the employer withdraws their consent to either incurring fees in respect of an insurance only arrangement or to no longer include an insurance only arrangement for the employer plan, you will be provided with the appropriate notification and advised of any implications upon your insurance.

When can the Insurer change the rates for your Insurance fees?

The Insurer may change the Insurance fees at the conclusion of any rate guarantee period by providing the appropriate prior written notification, or at any time if any of the following events occur:

- if Australia, New Zealand or your country of residence is involved in War, whether declared or not;
- if a change in the Insurance fees is required due to legislative changes such as new or increased taxes, duties or new government charges;
- where there is a fundamental change in the risk that the Insurer priced; or
- where the Insurer is unable to secure reinsurance.

The Insurer may also change your Insurance fees if your age, occupational status, and gender have been misstated, if you have failed to comply with your duty to take reasonable care, or if you advise us of a change.

We will write to you to inform you of any increase to the rates for your Insurance fees.

Annual Insurance fees for Lifestage and Choose Your Own (Death and TPD)

Insurance fee rates and Occupational Category Loading Factors for Death and TPD cover are shown on pages 19 to 20. See page 4 for the automatic levels of cover for Lifestage cover based on your age next birthday.

The formula for calculating the annual Insurance fee is:

$SI \times R \times OCLF$

Where:

- SI = (Sum Insured)/1000
- R = Rate applicable to gender, age next birthday and type of cover
- OCLF = Occupational Category Loading Factor

Example:

Lyn is a 40-year-old registered nurse. Her occupational category is 'Light Blue collar'. The Insurer has approved her application for \$400,000 of Death and TPD Choose Your Own cover.

To calculate Lyn's annual Insurance fee for \$400,000 Death and TPD Choose Your Own cover, you need to:

- 1. Use the Death and TPD Insurance fee table below to find the applicable rate for the type of cover, gender and age next birthday (41 next birthday).
- 2. Use the Occupational Category Loading Factors as shown in the table on page 20.
- Calculate the Death and TPD Insurance fee: Death cover = (\$400,000/1000) × 0.45 × 1.30 = \$234.00 plus TPD cover = (\$400,000/1000) × 0.62 × 1.75 = \$434.00 Total annual Insurance fee = \$234.00 + \$434.00 = \$668.00

Death and TPD Insurance fees - Choose Your Own cover

| | Choose Your Own cover | | | | | | |
|----------------------|-------------------------|-----------------------|-----------------------|---------------------|--|--|--|
| Age Next Birthday | Female Death (\$) | Female TPD (\$) | Male Death (\$) | Male TPD (\$) | | | |
| 16 | 0.29 | 0.25 | 0.73 | 0.25 | | | |
| 17 | 0.29 | 0.25 | 0.73 | 0.25 | | | |
| 18 | 0.29 | 0.25 | 0.73 | 0.25 | | | |
| 19 | 0.29 | 0.25 | 0.73 | 0.25 | | | |
| 20 | 0.29 | 0.25 | 0.73 | 0.25 | | | |
| 21 | 0.28 | 0.27 | 0.70 | 0.27 | | | |
| 22 | 0.27 | 0.27 | 0.65 | 0.27 | | | |
| 23 | 0.26 | 0.28 | 0.62 | 0.28 | | | |
| 24 | 0.24 | 0.28 | 0.57 | 0.28 | | | |
| 25 | 0.22 | 0.29 | 0.54 | 0.29 | | | |
| 26 | 0.21 | 0.31 | 0.53 | 0.31 | | | |
| 27 | 0.20 | 0.34 | 0.49 | 0.34 | | | |
| 28 | 0.20 | 0.36 | 0.48 | 0.36 | | | |
| 29 | 0.19 | 0.36 | 0.47 | 0.36 | | | |
| 30 | 0.19 | 0.38 | 0.46 | 0.38 | | | |
| 31 | 0.20 | 0.39 | 0.45 | 0.39 | | | |
| 32 | 0.21 | 0.39 | 0.45 | 0.39 | | | |
| 33 | 0.22 | 0.39 | 0.46 | 0.39 | | | |
| 34 | 0.25 | 0.39 | 0.46 | 0.39 | | | |
| 35 | 0.23 | 0.42 | 0.49 | 0.42 | | | |
| 36 | 0.29 | 0.45 | 0.50 | 0.45 | | | |
| 37 | 0.33 | 0.43 | 0.50 | 0.43 | | | |
| 38 | 0.35 | 0.52 | 0.52 | 0.52 | | | |
| 39 | 0.38 | 0.52 | 0.55 | 0.52 | | | |
| 40 | 0.42 | 0.54 | 0.60 | 0.54 | | | |
| 40 | 0.42 | 0.58 | 0.65 | 0.58 | | | |
| 41 | 0.43 | 0.62 | 0.03 | 0.62 | | | |
| 43 | 0.55 | 0.08 | 0.70 | 0.08 | | | |
| 43 | 0.55 | 0.75 | 0.79 | 0.75 | | | |
| 45 | 0.57 | 0.80 | 0.86 | 0.80 | | | |
| | | | | | | | |
| 46 | 0.62 | 0.92 | 1.03 | 0.92 | | | |
| 47 | 0.65 | 1.00 | 1.12 | 1.00 | | | |
| 48 | 0.70 | 1.07 | 1.21 | 1.07 | | | |
| 49 | 0.74 | 1.17 | 1.30 | 1.17 | | | |
| 50 | 0.79 | 1.25 | 1.41 | 1.25 | | | |
| 51 | 0.88 | 1.48 | 1.52 | 1.48 | | | |
| 52 | 0.97 | 1.75 | 1.64 | 1.75 | | | |
| 53 | 1.05 | 2.05 | 1.78 | 2.05 | | | |
| 54 | 1.14 | 2.43 | 1.91 | 2.43 | | | |
| 55 | 1.25 | 2.84 | 2.05 | 2.84 | | | |
| 56 | 1.36 | 3.15 | 2.21 | 3.15 | | | |
| 57 | 1.47 | 3.50 | 2.38 | 3.50 | | | |
| 58 | 1.60 | 3.90 | 2.58 | 3.90 | | | |
| 59 | 1.73 | 4.37 | 2.81 | 4.37 | | | |
| 60 | 1.85 | 4.91 | 3.05 | 4.91 | | | |
| 61 | 1.98 | 5.50 | 3.34 | 5.50 | | | |
| | | | | | | | |

| | Choose Your Own cover | | | | | | |
|----------------------|-------------------------|-----------------------|-----------------------|---------------------|--|--|--|
| Age Next Birthday | Female Death (\$) | Female TPD (\$) | Male Death (\$) | Male TPD (\$) | | | |
| 62 | 2.16 | 6.16 | 3.61 | 6.16 | | | |
| 63 | 2.38 | 6.86 | 3.90 | 6.86 | | | |
| 64 | 2.64 | 7.65 | 4.21 | 7.65 | | | |
| 65 | 2.96 | 8.93 | 4.52 | 8.93 | | | |
| 66 | 3.31 | 10.71 | 5.05 | 10.71 | | | |
| 67 | 3.81 | 12.86 | 5.78 | 12.86 | | | |
| 68 | 4.42 | - | 6.58 | - | | | |
| 69 | 5.05 | - | 7.53 | - | | | |
| 70 | 5.78 | - | 8.50 | - | | | |
| 71 | 6.45 | - | 9.67 | - | | | |
| 72 | 7.20 | - | 10.68 | - | | | |
| 73 | 8.01 | - | 11.75 | - | | | |
| 74 | 8.93 | - | 12.91 | - | | | |
| 75 | 9.76 | - | 14.13 | - | | | |

Death and TPD Insurance fees – Lifestage cover

| Death and TPD annual Insurance fees per \$1,000 of Sum Insured | | Death and TPD a of Sum Insured | annual Insu | rance fees | per \$1,000 | | | | |
|----------------------------------------------------------------|-------------------------|--------------------------------|-----------------------|---------------------|----------------------|-------------------------|-----------------------|-----------------------|---------------------|
| | Lifestage cover | | | | | | Lifestag | e cover | |
| Age Next Birthday | Female Death (\$) | Female TPD (\$) | Male Death (\$) | Male TPD (\$) | Age Next Birthday | Female Death (\$) | Female TPD (\$) | Male Death (\$) | Male TPD (\$) |
| 16 | 0.29 | 0.25 | 0.73 | 0.25 | 46 | 0.62 | 0.92 | 1.03 | 0.92 |
| 17 | 0.29 | 0.25 | 0.73 | 0.25 | 47 | 0.65 | 1.00 | 1.12 | 1.00 |
| 18 | 0.29 | 0.25 | 0.73 | 0.25 | 48 | 0.70 | 1.07 | 1.21 | 1.07 |
| 19 | 0.29 | 0.25 | 0.73 | 0.25 | 49 | 0.74 | 1.17 | 1.30 | 1.17 |
| 20 | 0.29 | 0.25 | 0.73 | 0.25 | 50 | 0.79 | 1.25 | 1.41 | 1.25 |
| 21 | 0.28 | 0.27 | 0.70 | 0.27 | 51 | 0.88 | 1.48 | 1.52 | 1.48 |
| 22 | 0.27 | 0.27 | 0.65 | 0.27 | 52 | 0.97 | 1.75 | 1.64 | 1.75 |
| 23 | 0.26 | 0.28 | 0.62 | 0.28 | 53 | 1.05 | 2.05 | 1.78 | 2.05 |
| 24 | 0.24 | 0.28 | 0.57 | 0.28 | 54 | 1.14 | 2.43 | 1.91 | 2.43 |
| 25 | 0.22 | 0.29 | 0.54 | 0.29 | 55 | 1.25 | 2.84 | 2.05 | 2.84 |
| 26 | 0.21 | 0.31 | 0.53 | 0.31 | 56 | 1.36 | 3.15 | 2.21 | 3.15 |
| 27 | 0.20 | 0.34 | 0.49 | 0.34 | 57 | 1.47 | 3.50 | 2.38 | 3.50 |
| 28 | 0.20 | 0.36 | 0.48 | 0.36 | 58 | 1.60 | 3.90 | 2.58 | 3.90 |
| 29 | 0.19 | 0.36 | 0.47 | 0.36 | 59 | 1.73 | 4.37 | 2.81 | 4.37 |
| 30 | 0.19 | 0.38 | 0.46 | 0.38 | 60 | 1.85 | 4.91 | 3.05 | 4.91 |
| 31 | 0.20 | 0.39 | 0.45 | 0.39 | 61 | 1.98 | 5.50 | 3.34 | 5.50 |
| 32 | 0.21 | 0.39 | 0.45 | 0.39 | 62 | 2.16 | 6.16 | 3.61 | 6.16 |
| 33 | 0.22 | 0.39 | 0.46 | 0.39 | 63 | 2.38 | 6.86 | 3.90 | 6.86 |
| 34 | 0.25 | 0.39 | 0.46 | 0.39 | 64 | 2.64 | 7.65 | 4.21 | 7.65 |
| 35 | 0.28 | 0.42 | 0.49 | 0.42 | 65 | 2.96 | 8.93 | 4.52 | 8.93 |
| 36 | 0.29 | 0.45 | 0.50 | 0.45 | 66 | 3.31 | 10.71 | 5.05 | 10.71 |
| 37 | 0.33 | 0.47 | 0.52 | 0.47 | 67 | 3.81 | 12.86 | 5.78 | 12.86 |
| 38 | 0.36 | 0.52 | 0.53 | 0.52 | 68 | 4.42 | | 6.58 | |
| 39 | 0.38 | 0.54 | 0.56 | 0.54 | 69 | 5.05 | | 7.53 | |
| 40 | 0.42 | 0.58 | 0.60 | 0.58 | 70 | 5.78 | | 8.50 | |
| 41 | 0.45 | 0.62 | 0.65 | 0.62 | 71 | 6.45 | | 9.67 | |
| 42 | 0.50 | 0.68 | 0.70 | 0.68 | 72 | 7.20 | | 10.68 | |
| 43 | 0.55 | 0.75 | 0.79 | 0.75 | 73 | 8.01 | | 11.75 | |
| 44 | 0.57 | 0.80 | 0.86 | 0.80 | 74 | 8.93 | | 12.91 | |
| 45 | 0.60 | 0.85 | 0.95 | 0.85 | 75 | 9.76 | | 14.13 | |

Occupational Category Loading Factors

| Occupational Category | Male/Female Death Only | Male/Female TPD cover |
|--------------------------------|---------------------------|--------------------------|
| White collar | 1.00 | 1.00 |
| Light Blue collar [^] | 1.30 | 1.75 |
| Heavy Blue collar | 1.70 | 3.40 |
| Hazardous collar* | 2.50 | 5.25 |

^ Default occupational category if occupation not provided.

* Not eligible for Income Protection cover.

Annual Insurance fees for Income Protection cover

Insurance fees and Occupational Class Factors for Income Protection cover are shown on the following pages. The formula for calculating the Insurance fees is:

(NB/100) \times R \times OCLF

Where:

- NB = (Nominated Monthly Benefit up to 75% of Salary)/12
- R = Rate applicable to gender, age, Waiting Period and Benefit Period
- OCLF = Occupational Category Loading Factor

Example:

Sonia is a 30-year-old registered nurse. Her occupational category is, therefore 'Light blue collar'. The Insurer has approved her application to insure her annual Salary of \$65,000 with a Benefit Period to age 65, and a 30 day Waiting Period.

To calculate Sonia's annual Insurance fee you need to:

- 1. Use the Choose Your Own Income Protection Insurance fee table for the chosen Benefit Payment Period and Waiting Period, for Sonia's gender and age next birthday (31 next birthday).
- 2. Use the Occupational Category Loading Factor table on page 24 to find the relevant loading.

3. Calculate the annual cost of cover.

| Age Next Birthday | Salary | Monthly Benefit | Annual insurance fee payable |
|-------------------|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| 31 | \$65,000 | = \$65,000 × 75%/12 = \$4,062.50. As Income Protection cover can only be held in a multiples of \$100, Sonia will be approved for a Monthly Benefit of \$4,100 | Monthly Benefit/100 × Insurance fee rate × Occupational Category Loading Factor 4,100/100 × 9.79 × 2.20 = \$883.06 |

Choose Your Own Income Protection

| 2 Year Benefit Period Annual premium rates per \$100 of Monthly Benefit | | | | | | |
|----------------------------------------------------------------------------|-----------------------|-------------|-----------------------|-------------|-----------------------|-------------|
| Age Next | 30 Day Waiting Period | | 60 Day Waiting Period | | 90 Day Waiting Period | |
| Birthday | Male (\$) | Female (\$) | Male (\$) | Female (\$) | Male (\$) | Female (\$) |
| 16 | 1.30 | 1.83 | 0.67 | 0.93 | 0.43 | 0.59 |
| 17 | 1.30 | 1.83 | 0.67 | 0.93 | 0.43 | 0.59 |
| 18 | 1.30 | 1.83 | 0.67 | 0.93 | 0.43 | 0.59 |
| 19 | 1.30 | 1.83 | 0.67 | 0.93 | 0.43 | 0.59 |
| 20 | 1.30 | 1.83 | 0.67 | 0.93 | 0.43 | 0.59 |
| 21 | 1.31 | 1.84 | 0.68 | 0.94 | 0.44 | 0.60 |
| 22 | 1.33 | 1.87 | 0.69 | 0.96 | 0.44 | 0.61 |
| 23 | 1.35 | 1.89 | 0.70 | 0.97 | 0.44 | 0.61 |
| 24 | 1.37 | 1.91 | 0.71 | 0.98 | 0.44 | 0.61 |
| 25 | 1.39 | 1.93 | 0.72 | 1.00 | 0.44 | 0.62 |
| 26 | 1.39 | 1.99 | 0.73 | 1.02 | 0.44 | 0.64 |
| 27 | 1.41 | 2.05 | 0.74 | 1.06 | 0.42 | 0.67 |
| 28 | 1.44 | 2.14 | 0.75 | 1.10 | 0.41 | 0.68 |
| 29 | 1.48 | 2.23 | 0.77 | 1.16 | 0.42 | 0.70 |
| 30 | 1.53 | 2.36 | 0.81 | 1.22 | 0.43 | 0.72 |
| 31 | 1.59 | 2.49 | 0.83 | 1.28 | 0.44 | 0.74 |

| 2 Year Benefit Period (continued) Annual premium rates per \$100 of Monthly Benefit | | | | | | | |
|----------------------------------------------------------------------------------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|--|
| Age Next | 30 Da | 30 Day Waiting Period | | 60 Day Waiting Period | | 90 Day Waiting Period | |
| Birthday | Male (\$) | Female (\$) | Male (\$) | Female (\$) | Male (\$) | Female (\$) | |
| 32 | 1.66 | 2.64 | 0.87 | 1.36 | 0.45 | 0.76 | |
| 33 | 1.74 | 2.81 | 0.91 | 1.44 | 0.46 | 0.79 | |
| 34 | 1.84 | 2.98 | 0.96 | 1.53 | 0.49 | 0.83 | |
| 35 | 1.93 | 3.18 | 1.01 | 1.63 | 0.51 | 0.87 | |
| 36 | 2.05 | 3.28 | 1.07 | 1.74 | 0.55 | 0.92 | |
| 37 | 2.17 | 3.38 | 1.14 | 1.86 | 0.59 | 0.99 | |
| 38 | 2.30 | 3.57 | 1.21 | 1.98 | 0.63 | 1.07 | |
| 39 | 2.45 | 3.76 | 1.29 | 2.12 | 0.68 | 1.16 | |
| 40 | 2.61 | 4.00 | 1.37 | 2.26 | 0.74 | 1.27 | |
| 41 | 2.78 | 4.21 | 1.51 | 2.50 | 0.81 | 1.39 | |
| 42 | 2.96 | 4.42 | 1.61 | 2.66 | 0.89 | 1.53 | |
| 43 | 3.16 | 4.65 | 1.72 | 2.82 | 0.98 | 1.69 | |
| 44 | 3.38 | 4.88 | 1.84 | 3.00 | 1.07 | 1.88 | |
| 45 | 3.61 | 5.06 | 1.98 | 3.19 | 1.20 | 2.07 | |
| 46 | 3.87 | 5.32 | 2.12 | 3.38 | 1.33 | 2.29 | |
| 47 | 4.15 | 5.64 | 2.27 | 3.59 | 1.48 | 2.53 | |
| 48 | 4.46 | 5.91 | 2.44 | 3.82 | 1.66 | 2.71 | |
| 49 | 4.79 | 6.27 | 2.62 | 4.06 | 1.85 | 2.92 | |
| 50 | 5.16 | 6.74 | 2.83 | 4.31 | 2.07 | 3.24 | |
| 51 | 5.56 | 7.08 | 3.28 | 4.87 | 2.32 | 3.52 | |
| 52 | 6.01 | 7.43 | 3.55 | 5.17 | 2.61 | 3.84 | |
| 53 | 6.49 | 8.00 | 3.84 | 5.51 | 2.92 | 4.23 | |
| 54 | 7.03 | 8.51 | 4.17 | 5.86 | 3.28 | 4.65 | |
| 55 | 7.64 | 9.07 | 4.52 | 6.26 | 3.68 | 5.09 | |
| 56 | 8.30 | 9.80 | 4.92 | 6.68 | 4.13 | 5.60 | |
| 57 | 9.04 | 10.34 | 5.37 | 7.15 | 4.63 | 6.04 | |
| 58 | 9.87 | 10.95 | 5.87 | 7.66 | 5.19 | 6.49 | |
| 59 | 10.81 | 11.75 | 6.44 | 8.23 | 5.81 | 6.95 | |
| 60 | 11.87 | 12.64 | 7.08 | 8.87 | 6.49 | 7.42 | |
| 61 | 13.05 | 13.79 | 8.19 | 9.67 | 7.25 | 7.89 | |
| 62 | 14.37 | 15.39 | 9.03 | 10.43 | 8.07 | 8.35 | |
| 63 | 15.37 | 16.70 | 9.46 | 10.72 | 8.23 | 8.12 | |
| 64 | 14.18 | 14.81 | 8.47 | 8.30 | 6.57 | 5.43 | |
| 65 | 4.68 | 4.41 | 2.79 | 2.74 | 2.17 | 1.80 | |

| Angeband BirtheadBirtheadGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebalGebal <th colspan="5">To Age 65 Benefit Period Annual premium rates per \$100 of Monthly Benefit</th> | To Age 65 Benefit Period Annual premium rates per \$100 of Monthly Benefit | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-----------|----------------|-----------------------|-------------|-----------|----------------|
| 16 4.30 5.82 2.41 3.28 1.83 2.66 17 4.30 5.82 2.41 3.28 1.83 2.66 18 4.30 5.82 2.41 3.28 1.83 2.66 19 4.30 5.82 2.41 3.28 1.83 2.66 20 4.30 5.82 2.41 3.28 1.83 2.66 21 4.44 6.01 2.49 3.39 1.88 2.73 22 4.59 6.61 2.78 3.77 2.06 2.97 23 4.75 6.41 2.68 3.89 2.13 3.07 24 4.91 6.61 2.77 3.77 2.06 2.97 25 5.08 6.83 2.88 3.89 2.13 3.07 26 5.01 3.37 4.90 2.21 3.77 30 6.18 9.79 3.71 5.54 2.64 4.42 | Age Next | 30 Day | Waiting Period | 60 Day Waiting Period | | 90 Day | Waiting Period |
| 17 4.30 5.82 2.41 3.28 1.83 2.66 18 4.30 5.82 2.41 3.28 1.83 2.66 19 4.30 5.82 2.41 3.28 1.83 2.66 20 4.30 5.82 2.41 3.28 1.83 2.66 21 4.44 6.01 2.49 3.39 1.88 2.73 22 4.59 6.20 2.58 3.52 1.94 2.82 23 4.75 6.41 2.68 3.64 2.00 2.89 24 4.91 6.61 2.78 3.77 2.06 2.97 25 5.08 6.83 2.88 3.89 2.13 3.07 26 5.21 7.15 2.97 4.08 2.12 3.28 29 5.87 8.53 3.37 4.90 2.21 3.77 30 6.18 9.79 3.71 5.54 2.36 4.07 32 6.94 10.54 3.95 5.96 2.47 4.95 33 7.40 11.3 4.20 6.92 2.77 4.68 35 8.44 13.12 4.81 7.51 | Birthday | Male (\$) | Female (\$) | Male (\$) | Female (\$) | Male (\$) | Female (\$) |
| 184.305.822.413.281.832.66194.305.822.413.281.832.66204.305.822.413.281.832.66214.496.012.493.281.842.62234.756.412.683.642.002.89244.916.612.783.772.062.97255.086.832.893.892.133.70265.017.753.074.322.133.46285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.333.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.401.334.506.422.614.44347.902.195.548.613.435.703810.855.548.613.435.703.83.703910.81.555.548.613.435.703910.81.621.555.548.613.683910.31.625.651.734.828.70311.541.555.548.613.689.77441.591.636.851.058< | 16 | 4.30 | 5.82 | 2.41 | 3.28 | 1.83 | 2.66 |
| 194.305.822.413.281.832.66204.305.822.413.281.832.66214.446.012.493.391.882.73224.596.202.883.521.942.82234.756.412.683.642.002.97255.086.632.783.772.062.97265.217.152.974.082.123.28275.387.553.074.992.163.62285.608.013.224.992.163.62295.878.533.374.902.213.77306.189.133.565.562.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.88347.9012.194.506.922.774.68358.443.124.817.452.964.86369.0414.115.168.013.175.30379.0415.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.554112.8219.857.6111.33 </td <td>17</td> <td>4.30</td> <td>5.82</td> <td>2.41</td> <td>3.28</td> <td>1.83</td> <td>2.66</td> | 17 | 4.30 | 5.82 | 2.41 | 3.28 | 1.83 | 2.66 |
| 204.305.822.413.281.832.66214.446.012.493.391.882.73224.596.202.583.521.942.82234.756.412.683.672.002.89244.916.612.783.772.062.97255.086.832.883.892.133.07265.217.752.974.082.123.28275.387.553.074.322.133.46285.678.633.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.88337.001.334.206.422.614.44347.901.2194.506.922.774.68358.443.124.817.452.964.96369.041.5155.548.613.435.70379.681.5155.548.613.435.70380.031.6255.949.233.716.88391.1151.7406.399.894.046.72401.9551.8606.851.9584.007.91411.5292.331.6151.53 <td>18</td> <td>4.30</td> <td>5.82</td> <td>2.41</td> <td>3.28</td> <td>1.83</td> <td>2.66</td> | 18 | 4.30 | 5.82 | 2.41 | 3.28 | 1.83 | 2.66 |
| 214.446.012.493.391.882.73224.596.202.583.521.942.82234.756.412.683.642.002.89244.916.612.783.772.062.97255.886.832.883.892.133.07265.217.152.974.082.123.88275.387.553.074.322.133.46285.608.013.224.592.163.62295.678.533.374.902.213.77306.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.453.613.70360.941.5155.548.613.435.70379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.6010.714.683.435.704213.742.26416.1515.54.613.435.704310.292.8 | 19 | 4.30 | 5.82 | 2.41 | 3.28 | 1.83 | 2.66 |
| 224.596.202.583.521.942.82234.756.412.683.642.002.89244.916.612.783.772.062.97255.086.832.883.692.133.07265.217.152.974.082.123.86275.867.553.074.322.133.66285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.956.622.474.25337.0011.334.206.422.414.54347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.824011.9518.606.8510.584.407.354112.8219.857.6011.734.828.764213.742.26416.7515.747.9112.854314.742.26416.75 <t< td=""><td>20</td><td>4.30</td><td>5.82</td><td>2.41</td><td>3.28</td><td>1.83</td><td>2.66</td></t<> | 20 | 4.30 | 5.82 | 2.41 | 3.28 | 1.83 | 2.66 |
| 23475641268364200289244916.612783.772.062.97255.086.832.883.892.133.07265.217.152.974.082.123.28275.387.553.074.322.133.66285.606.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.401.334.206.622.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.548.613.435.703911.1517.406.399.894.046.72401.9518.606.8510.584.046.724112.8219.857.6011.734.826.074213.7422.6410.7515.747.9112.854314.7422.478.7413.285.869.744415.792.839.0714.93< | 21 | 4.44 | 6.01 | 2.49 | 3.39 | 1.88 | 2.73 |
| 244916612783.772.062.97255.086.832.883.892.133.07265.217.152.974.082.123.28275.387.553.074.322.133.46285.608.013.224.592.163.67295.878.533.374.902.13.77306.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0411.135.548.613.335.70370.6815.155.549.013.175.183810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.674213.742.158.1512.505.308.864314.742.2414.3213.658.664415.792.3839.3714.907.144516.922.5.310.0514.497.15 | 22 | 4.59 | 6.20 | 2.58 | 3.52 | 1.94 | 2.82 |
| 255086.832.883.892.133.07265.217.152.974.082.123.28275.387.553.074.322.133.66285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.907.2194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.549.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.742.2453.3713.285.859.744314.742.2478.7413.285.859.744415.792.839.3714.907.1411.754516.922.5.310.0514.907.1411.754618.122.66410.7 | 23 | 4.75 | 6.41 | 2.68 | 3.64 | 2.00 | 2.89 |
| 265.217152.974.082.123.28275.387.553.074.322.133.66285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.68337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.007.354112.8219.857.6017.34.828.074213.742.2478.7413.285.859.744314.742.2478.7413.285.859.744415.792.339.3714.096.4610.714516.922.52310.0514.907.1411.754618.122.66410. | 24 | 4.91 | 6.61 | 2.78 | 3.77 | 2.06 | 2.97 |
| 275.387.553.074.322.133.46285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.822.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.007.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.554618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.54 </td <td>25</td> <td>5.08</td> <td>6.83</td> <td>2.88</td> <td>3.89</td> <td>2.13</td> <td>3.07</td> | 25 | 5.08 | 6.83 | 2.88 | 3.89 | 2.13 | 3.07 |
| 285.608.013.224.592.163.62295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.70380.0316.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744314.7422.478.7413.285.859.744415.792.3839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7523.70 | 26 | 5.21 | 7.15 | 2.97 | 4.08 | 2.12 | 3.28 |
| 295.878.533.374.902.213.77306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.254719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.30 <td>27</td> <td>5.38</td> <td>7.55</td> <td>3.07</td> <td>4.32</td> <td>2.13</td> <td>3.46</td> | 27 | 5.38 | 7.55 | 3.07 | 4.32 | 2.13 | 3.46 |
| 306.189.133.565.262.273.92316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744415.7923.839.3714.096.4610.114516.9225.2310.0514.097.1411.754618.1226.6410.7515.747.9112.834719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3 | 28 | 5.60 | 8.01 | 3.22 | 4.59 | 2.16 | 3.62 |
| 316.549.793.715.542.364.07326.9410.543.955.962.474.25337.4011.334.206.422.614.44347.9012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.9752 <t< td=""><td>29</td><td>5.87</td><td>8.53</td><td>3.37</td><td>4.90</td><td>2.21</td><td>3.77</td></t<> | 29 | 5.87 | 8.53 | 3.37 | 4.90 | 2.21 | 3.77 |
| 326.9410.543.955.962.474.253374011.334.206.422.614.443479012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.554618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.225125.3033.9316.1121.2113.1218.9752< | 30 | 6.18 | 9.13 | 3.56 | 5.26 | 2.27 | 3.92 |
| 3374011334.206.422.614.44347.902.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234921.9931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.9415.8621.3253 </td <td>31</td> <td>6.54</td> <td>9.79</td> <td>3.71</td> <td>5.54</td> <td>2.36</td> <td>4.07</td> | 31 | 6.54 | 9.79 | 3.71 | 5.54 | 2.36 | 4.07 |
| 3479012.194.506.922.774.68358.4413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7422.478.7413.285.859.744314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.122.66410.7515.747.912.834719.4028.0811.5116.588.7614.014820.752.9.5412.3117.439.7015.23492.1931.0113.1618.2810.7516.47502.3.703.2.4714.0519.1311.8817.72512.5.3033.9316.112.2.1613.1218.97522.6.983.5.3617.1822.0814.4420.17532.8.753.6.7718.2822.9415.8621.32 <td>32</td> <td>6.94</td> <td>10.54</td> <td>3.95</td> <td>5.96</td> <td>2.47</td> <td>4.25</td> | 32 | 6.94 | 10.54 | 3.95 | 5.96 | 2.47 | 4.25 |
| 3584413.124.817.452.964.96369.0414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.674213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 33 | 7.40 | 11.33 | 4.20 | 6.42 | 2.61 | 4.44 |
| 3690414.115.168.013.175.30379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.674213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 34 | 7.90 | 12.19 | 4.50 | 6.92 | 2.77 | 4.68 |
| 379.6815.155.548.613.435.703810.3816.255.949.233.716.183911.1517406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 35 | 8.44 | 13.12 | 4.81 | 7.45 | 2.96 | 4.96 |
| 3810.3816.255.949.233.716.183911.1517.406.399.894.046.724011.9518.606.8510.584.007.354112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 36 | 9.04 | 14.11 | 5.16 | 8.01 | 3.17 | 5.30 |
| 3911.1517.406.399.894.046.724011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 37 | 9.68 | 15.15 | 5.54 | 8.61 | 3.43 | 5.70 |
| 4011.9518.606.8510.584.407.354112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 38 | 10.38 | 16.25 | 5.94 | 9.23 | 3.71 | 6.18 |
| 4112.8219.857.6011.734.828.074213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 39 | 11.15 | 17.40 | 6.39 | 9.89 | 4.04 | 6.72 |
| 4213.7421.158.1512.505.308.864314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 40 | 11.95 | 18.60 | 6.85 | 10.58 | 4.40 | 7.35 |
| 4314.7422.478.7413.285.859.744415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 41 | 12.82 | 19.85 | 7.60 | 11.73 | 4.82 | 8.07 |
| 4415.7923.839.3714.096.4610.714516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 42 | 13.74 | 21.15 | 8.15 | 12.50 | 5.30 | 8.86 |
| 4516.9225.2310.0514.907.1411.754618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 43 | 14.74 | 22.47 | 8.74 | 13.28 | 5.85 | 9.74 |
| 4618.1226.6410.7515.747.9112.854719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 44 | 15.79 | 23.83 | 9.37 | 14.09 | 6.46 | 10.71 |
| 4719.4028.0811.5116.588.7614.014820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.225125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 45 | 16.92 | 25.23 | 10.05 | 14.90 | 7.14 | 11.75 |
| 4820.7529.5412.3117.439.7015.234922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 46 | 18.12 | 26.64 | 10.75 | 15.74 | 7.91 | 12.85 |
| 4922.1931.0113.1618.2810.7516.475023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 47 | 19.40 | 28.08 | 11.51 | 16.58 | 8.76 | 14.01 |
| 5023.7032.4714.0519.1311.8817.725125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 48 | 20.75 | 29.54 | 12.31 | 17.43 | 9.70 | 15.23 |
| 5125.3033.9316.1121.2113.1218.975226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 49 | 22.19 | 31.01 | 13.16 | 18.28 | 10.75 | 16.47 |
| 5226.9835.3617.1822.0814.4420.175328.7536.7718.2822.9415.8621.32 | 50 | 23.70 | 32.47 | 14.05 | 19.13 | 11.88 | 17.72 |
| 53 28.75 36.77 18.28 22.94 15.86 21.32 | 51 | 25.30 | 33.93 | 16.11 | 21.21 | 13.12 | 18.97 |
| | 52 | 26.98 | 35.36 | 17.18 | 22.08 | 14.44 | 20.17 |
| 54 30.60 38.14 19.44 23.77 17.37 22.37 | 53 | 28.75 | 36.77 | 18.28 | 22.94 | 15.86 | 21.32 |
| | 54 | 30.60 | 38.14 | 19.44 | 23.77 | 17.37 | 22.37 |

| To Age 65 Benefit Period (continued) Annual premium rates per \$100 of Monthly Benefit | | | | | | | |
|-------------------------------------------------------------------------------------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|--|
| Age Next | 30 Da | 30 Day Waiting Period | | 60 Day Waiting Period | | 90 Day Waiting Period | |
| Birthday | Male (\$) | Female (\$) | Male (\$) | Female (\$) | Male (\$) | Female (\$) | |
| 55 | 32.53 | 39.45 | 20.65 | 24.54 | 18.93 | 23.31 | |
| 56 | 34.49 | 40.64 | 21.87 | 25.24 | 20.53 | 24.06 | |
| 57 | 36.40 | 41.61 | 23.04 | 25.80 | 22.07 | 24.54 | |
| 58 | 38.15 | 42.29 | 24.11 | 26.16 | 23.46 | 24.69 | |
| 59 | 39.63 | 42.56 | 24.99 | 26.26 | 24.59 | 24.40 | |
| 60 | 40.66 | 42.29 | 25.55 | 26.00 | 25.27 | 23.60 | |
| 61 | 40.94 | 41.22 | 26.92 | 25.48 | 25.27 | 22.16 | |
| 62 | 40.04 | 39.03 | 26.15 | 23.95 | 24.23 | 19.89 | |
| 63 | 35.30 | 33.65 | 22.68 | 20.30 | 20.11 | 15.68 | |
| 64 | 18.89 | 19.72 | 11.27 | 11.05 | 8.74 | 7.24 | |
| 65 | 6.23 | 5.87 | 3.72 | 3.64 | 2.88 | 2.40 | |

Occupational Category Loading Factors – Choose Your Own cover

| Occupational Category | Factor |
|-----------------------|--------|
| White collar | 1.00 |
| Light Blue collar^ | 2.20 |
| Heavy Blue collar | 3.20 |

^ Default occupational category if occupation not provided.

DEFINITIONS OF TERMS USED IN THIS GUIDE

ANZ Smart Choice Super Insurance cover has some words and terms that have special meaning, as set out here.

| Acceptance Date | means the effective date set out in the Decision Note when the Insurer accepts an application under the Policy. |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Accident | For Death and TPD cover: means a fortuitous, external event which in the Insurer's opinion, was unexpected and unintended causing Death or Total and Permanent Disablement. The following situations are not accidents, and any claims arising from these situations are excluded: any one or more of the following was a contributing cause of injury or death: illness; disease; allergy; or any gradual onset of a physical or mental infirmity. the injury or death was the result of an intentional act or omission of the person. the person was injured or died as a result of an activity in respect of which he or she assumed the risk or courted disaster, irrespective of whether he or she intended injury or death. For Income Protection cover: means a fortuitous, external event which in the Insurer's opinion, was unexpected and unintended causing disability. The following situations are not accidents, and any claims arising from these situations are excluded: any one or more of the following was a contributing cause of injury: illness; disease; allergy; or allergy; or allergy; or allergy; or any one or more of the following was a contributing cause of injury: allergy; or any gradual onset of a physical or mental infirmity. |
| Active Service | refers to a member's occupation or involvement in the military force (including but not limited to the army, the navy and the air force). Reserve duty is excluded, except in the case where an insured member is subject to a call-out order under the <i>Defence Act 1903</i> (Cth). |
| Activities of Daily Living | means: Bathing – bathing and showering; Dressing – dressing and undressing; Feeding – eating and drinking; Mobility – mobility, to the extent of being able to get in and out of bed or a chair, and move from place to place; Toileting – the ability to use a toilet. |
| | |

| Activity / Activities of | moane: |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Activity/Activities of Daily Work | means: |
| | a. mobility – the ability to: i. walk more than 200m on a level surface without stopping due to breathlessness, angina or |
| | severe pain elsewhere in the body; or |
| | ii. bend, kneel or squat to pick something up from the floor and straighten up again;b. communicating – the ability to: |
| | i. clearly hear, with a hearing aid or alternative aid if required; |
| | ii. comprehend and express oneself by spoken or written language with clarity; and iii. interact with others by listening, comprehending and speaking on a day-to-day basis and in a work environment; |
| | c. vision (reading) – the ability to read, with correction with suitable lenses if required, to the extent that an ophthalmologist can certify that: |
| | i. visual acuity is equal to, or better than, 6/48 in both eyes; or |
| | ii. constriction is within or greater than 20 degrees of fixation in the eye with the better vision; |
| | d. lifting – the ability to lift, carry or otherwise move objects weighing up to 5kg using one or both hands from a bench/table height for a 5 metre distance and place it back down at a bench/table height; |
| | e. manual dexterity – the ability, with reasonable precision and success, to: |
| | i. use at least one hand, its thumb and fingers, including the ability to pick up and manipulate |
| | small objects, and; ii. use a keyboard. |
| | |
| Age Next Birthday | means an insured member's age as at 1 July immediately following the insured member's birthday. |
| At Work | means a person is: |
| | (a) Gainfully Working; |
| | (b) actively performing, or capable of performing, all the duties and work hours of his or her usual occupation, without restriction or limitation due to any illness or injury; and |
| | (c) not in receipt of, or entitled to claim, income support benefits from any source, including but not limited to workers' compensation benefits, statutory motor accident benefits or disability income benefits (including government income support benefits of any kind). |
| | A person who does not meet the above requirements is correspondingly described as 'Not At Work' . |
| Australian Resident | means an Australian citizen, or a New Zealand citizen or an 'Australian permanent resident' within the meaning of the <i>Migration Act 1958</i> (Cth) and <i>Migration Regulations 1994</i> (Cth). |
| Benefit | means the benefit payable to the Trustee under the ANZ Smart Choice Super insurance policy with respect to the insured member's cover. |
| Benefit Expiry Age | means 65 years of age for Income Protection cover, 67 years of age for TPD cover and 75 years of age for Death cover. |
| Benefit Period | means the maximum period that a Benefit can be paid for Total Disability or Partial Disability, which cannot exceed the Benefit Expiry Age. The Benefit Periods available are set out on pages 21 to 24. |
| Cardiomyopathy | means impaired ventricular function resulting in significant permanent physical impairment. |
| (permanent and irreversible) | The degree of impairment must be at least class 3 of the New York Heart Association classification of cardiac impairment. If the above test results are inconclusive, not undertaken or the tests are superseded due to technical advances, the Insurer will consider other appropriate and medically recognised tests that unequivocally diagnose myocardial infarction of the same degree of severity, or greater, as outlined above. |
| Casual Basis | means working on a temporary, as required, basis and receiving a loading on their hourly rate of pay in lieu of, or as advance payment for, various employment entitlements which include paid |
| | annual leave and paid personal leave. |

| Cognitive Loss (permanent) | means a total and permanent deterioration or loss of intellectual capacity due to the loss of or damage to neurons in the brain (or through acquired brain injuries or progressive neurodegenerative disease) that has required the insured member to be under continuous care and supervision by another adult person for at least six consecutive months; that has been clinically observed and evidenced by accepted standardised testing, and that at the end of the six month period, they are likely to require ongoing continuous care and assistance by another adult person to perform any of the Activities of Daily Living in addition to a score of 15 or less out of 30 in a mini mental state examination or equivalent evidence from an alternative neuro-psychometric test. |
|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cover Commencement Date | means for Lifestage cover: the day that a person commences work with the Participating Employer, if the person is a new employee; or the date the person's employer became an ANZ Smart Choice Super Participating Employer if the person was working for the employer when their employer plan joined ANZ Smart Choice Super. Refer to 'When does cover commence?' on page 8 for further details. means for Choose Your Own cover: the date the Insurer advises us in writing of the Insurer's acceptance of the Choose Your Own cover, provided a person pays the premium for the cover within 30 days of the Insurer's written acceptance. |
| Consumer Price Index (CPI) | means the Consumer Price Index (all groups and all capital cities) published by the Australian Bureau of Statistics. If no such consumer price index is published, the CPI will be a figure determined by the Insurer at their discretion. |
| Date of Disablement | means: a. for TPD Definition 1, the first day after the expiry of three consecutive months immediately after the Event Date; b. for TPD Definition 2, the first day that the insured member satisfies TPD Definition 2. |
| Death Benefit | If a Member dies, the Insurer will pay to the Trustee the Sum Insured for that Member (subject to the terms of the Policy). |
| Decision Note | means a document issued by the Insurer that contains specific terms and conditions that apply to your cover, including but not limited to the following: whether the insurer declined or approved the application; the type and level of Benefits provided to you (if any); the date that cover starts; special conditions, Insurance fee loadings and/or specific exclusions applying to you; where a forward underwriting limit has been provided for an insured person; the occupation category that applies (if applicable to the insured member's cover). |
| Dementia including Alzheimer's disease (diagnosed) | means both of the following: a. unequivocal diagnosis of permanent and irreversible dementia or Alzheimer's disease confirmed by a consultant neurologist or geriatrician; b. the insured member requires continual supervisory care as the result of cognitive impairment. The impairment must be evidenced by a mini mental state examination score of 24 or less out of 30 or the results of another equivalent neuro-psychometric test. |
| DSM | means the latest edition of the Diagnostic and Statistical Manual of Mental Disorders (DSM) published by the American Psychiatric Association (APA). If the Diagnostic and Statistical Manual of Mental Disorders is no longer used or published, the Insurer will use another manual similar to it for the determination as determined by the Royal Australian and New Zealand College of Psychiatrists. |
| Employee | means a person who is working for reward in an occupation (which includes a contract for services of at least 12 months, or any period the Insurer may otherwise agree to in writing). |
| Employer Approved Leave | means:a. where the insured member is not self-employed (or unemployed for Death and TPD), leave that has been approved by a Participating Employer prior to the commencement of that leave; orb. where the insured member is self-employed, paid or unpaid leave. |
| | |

| Employer Contribution | means one of the following superannuation contributions to ANZ Smart Choice Super by a Participating Employer for the benefit of the relevant eligible person: a. a contribution required to avoid the superannuation guarantee charge under superannuation guarantee legislation; b. a contribution mandated under an industrial law or industrial instrument; c. a voluntary contribution by the Participating Employer; and d. a salary sacrifice contribution that is agreed between the eligible person and their Participating Employer. |
|------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Event Date | means: for TPD Definition 1, the first day that you, in the Insurer's opinion, solely because of injury or illness, have not worked in any Gainful Employment; for TPD Definition 2, the first day that you satisfy TPD Definition 2. for an Income Protection Benefit, the later of: the date that you have no capacity to perform one or more duties of your usual occupation necessary to produce a Salary, which cannot be before the date of the Medical Consultation by a Medical Practitioner (as agreed by the Insurer) – this date is certified by that Medical Practitioner and also agreed by the Insurer; and the date you stop working in your usual occupation. |
| Full-time | means a person is working at least 30 hours per week. |
| Gainful Employment | for: Death and TPD cover – means any occupation or work for reward or financial benefit, whether Full-time or Part-time or whether on a permanent or temporary basis. Income Protection cover – means any occupation or work for reward or financial benefit, whether on a Full-time or Part-time basis. |
| Gainfully Working | means a person is: engaged in Gainful Employment; or engaged in Gainful Employment and on paid Employer Approved Leave; or engaged in Gainful Employment and on unpaid Employer Approved Leave for a period up to 24 consecutive months; or engaged in self-employment in an occupation or work for reward or financial benefit, whether Full-time or Part-time or whether on a permanent or temporary basis (Death and TPD cover only); engaged in self-employment in an occupation or work for reward or financial benefit, whether on a Full-time or Part-time basis (IP cover only). |
| Head Trauma (permanent and irreversible) | means cerebral injury resulting in permanent neurological deficit as confirmed by a Medical Practitioner who is a consultant neurologist and/or an occupational physician, causing either: a. a permanent impairment of at least 25% of whole person function as defined in the American Medical Association publication Guides to the Evaluation of Permanent Impairment, 5th edition, or an equivalent guide to impairment approved by the Insurer; or b. a total and irreversible inability to perform at least one Activity of Daily Living without the assistance of another adult person. |
| Imprisoned | means being incarcerated in an Australian correctional services facility or an equivalent institution in another country. |
| Insurance Fee | A fee is an Insurance fee if: it relates directly to either or both of the following: Insurance premiums paid by the Trustee in relation to you or other members of the Fund; costs incurred by the Trustee in relation to the provision of insurance for you or other members of the Fund; and it does not relate to any part of a premium paid or cost incurred in relation to a life policy or a contract of insurance that relates to a benefit to you that is based on the performance of an investment rather than the realisation of a risk; and the premium and costs to which it relates are not otherwise charged as an Administration fee, an Investment fee, a Switching fee, an Activity fee or an Advice fee. |
| Insurer | means Zurich Australia Limited ABN 92 000 010 195. |
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| Intentional Self-Inflicted Actmeans an intentional or deliberate self-inflicted act, including but not limited to atten suicide and suicide, which does not include a death carried out in accordance with a vertice Assisted Dying law.Light Blue collarmeans that duties include some degree of manual labour usually conducted outside a environment. It also includes supervisors of blue collar workers whose supervising du may include: up to 10% of time on light manual work, certain skilled technicians invol light manual work, or fully qualified trades people. For example, a carpenter, dental hy electrician, hairdresser, plumber and a factory production manager.Loss or Paralysis of limb (permanent)means the total and permanent loss of use of a whole hand or a whole foot as a result injury, or the total and permanent loss of the use of one arm or one leg as a result of p For TPD cover, \$5 million. For Income Protection cover, \$30,000 per month. | Yoluntary an office ties ved in gienist, c of illness or |
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| environment. It also includes supervisors of blue collar workers whose supervising du may include: up to 10% of time on light manual work, certain skilled technicians invol light manual work, or fully qualified trades people. For example, a carpenter, dental hy electrician, hairdresser, plumber and a factory production manager.Loss or Paralysis of limb (permanent)means the total and permanent loss of use of a whole hand or a whole foot as a result injury, or the total and permanent loss of the use of one arm or one leg as a result of pMaximum Benefit LevelFor Death cover, unlimited (\$3 million for Terminal Illness Benefit). For TPD cover, \$5 million. | ties ved in gienist, : of illness or |
| (permanent)injury, or the total and permanent loss of the use of one arm or one leg as a result of pMaximum Benefit LevelFor Death cover, unlimited (\$3 million for Terminal Illness Benefit). For TPD cover, \$5 million. | |
| For TPD cover, \$5 million. | |
| For Interim Accident Death and TPD cover, \$3 million. For Interim Accident Income Protection cover, \$15,000 per month. | |
| Medical Consultation means any activity undertaken for the detection, treatment or management by a Medical Practitioner or allied health provider of an illness, injury, medical condition or symptom, including but not limited to the application of prescribed drugs or therapy (whether conventional or alternative). | related |
| Medical Practitioner means, unless otherwise agreed by the Insurer: • a person who is legally and medically qualified and properly registered in Australia and practicing as a medical practitioner; or • where the cause of claim is mental health related, a person who is legally and medically qualified and properly registered in Australia as a practicing psychiatrist; and • the person must not be related or connected by personal relationship to you, your partner, associate, employer or employee. | |
| Membership Category means a category of membership within an employer plan to which a member of that belong because of their occupation, employment status or seniority. | t plan can |
| Minimum Average Hours means 15 hours per week averaged over either of the following periods: where you are not absent from work on the day immediately before the Event Date consecutive months immediately prior to the Event Date including any period that was not working or Gainfully Working; or where you are on paid or unpaid Employer Approved Leave on the day immediatel the Event Date, the six consecutive months immediately prior to the start date of th or unpaid Employer Approved Leave, including the period that the person was not or Gainfully Working where the person has worked for less than six months in the p immediately prior to the start date of the Employer Approved Leave. | the person y before e paid working |
| Monthly Benefitmeans the amount of the Total Disability Benefit which is the lowest of:• the dollar amount of cover you hold under the plan• 75% of your Pre-Disability Salary; or• \$30,000 per month. | |
| Monthly Income means: a. for an insured member who is not self-employed, the total income (excluding super received by the insured member before income tax excluding long service leave, to payments and paid parental leave; or b. for an insured member who directly owns all or part of the business in which he or performs their usual occupation, the total amount earned by that business as a direct the insured member's personal exertion, less his or her share of business expenses, the deduction of income tax, for the same period. | ermination she ect result of |
| Motor neurone disease (diagnosed)means the unequivocal diagnosis of a progressive form of debilitating motor neurone confirmed by a Medical Practitioner who is a consultant neurologist. | disease as |

| Multiple sclerosis (diagnosed) | means a disease characterised by demyelination in the brain and spinal cord. Multiple sclerosis must be unequivocally diagnosed. There must be more than one episode of well-defined neurological deficit with persisting neurological abnormalities. Diagnosis must be confirmed by neurological investigations such as lumbar puncture, MRI (Magnetic Resonance Imaging) evidence of lesions in the central nervous system, evoked visual responses, and evoked auditory responses. Multiple sclerosis must be certified by an appropriate specialist Medical Practitioner. |
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| Muscular dystrophy (diagnosed) | means the unequivocal diagnosis of muscular dystrophy, supported by both of the following: a. evidence of permanent neurological deficit confirmed by a specialist physician as a definite result of the diagnosis of muscular dystrophy; b. a permanent and irreversible inability to perform at least one of the Activities of Daily Living. |
| New Events Cover | means an Insured Member is only insured for claims arising from an injury, illness, or any symptom of either, which first occurs to, or is first diagnosed in respect of the Insured Member or where a reasonable person in the circumstances could first be expected to have been aware of the injury, illness or symptoms on or after the date the Insured Member's cover commences, recommences or is reinstated under the Policy. New Events Cover applies for at least 12 months. New Events Cover will end from the date on which you are At Work for 30 consecutive days ending on or after the end of the 12 months period. |
| On claim | means the date you are entitled to receive a Benefit under the Policy. |
| Parkinson's disease (diagnosed) | means the unequivocal diagnosis of degenerative idiopathic Parkinson's disease as characterised by the clinical manifestation of one or more of: a. Rigidity; b. Tremor; c. Akinesia from degeneration of the nigrostriatal system. All other types of parkinsonism, including secondary parkinsonism due to medication, are excluded. |
| Participating Employer | means an employer that has been admitted to ANZ Smart Choice Super in accordance with the Trust Deed or who makes contributions (including Employer Contributions) to ANZ Smart Choice Super on behalf of an employee who is a member. |
| Part-time | means a person is working less than 30 hours per week. |
| Pre-Existing Condition (PEC) | means an injury, illness, condition or related symptom, whether it was diagnosed by a Medical Practitioner or not, which, in the Insurer's opinion: you (or a reasonable person in your position) were aware of or should have been aware of; you had, or were intending to have, a Medical Consultation in respect of; or a reasonable person in your circumstances would have had a Medical Consultation in respect of. |
| Pre-Existing Condition Exclusion | means a Benefit is not payable if the insured member's Death, Total and Permanent Disablement, Terminal Illness, Total Disability or Partial Disability, as applicable, arises directly or indirectly, wholly or partially from a Pre-Existing Condition of an insured member that exists on or before the day: cover commences; or an increase in cover commences, in which case the increased portion of cover is not payable. |
| Pre-Disability Salary | means the lesser of:i. the amount of the Salary referable to your cover at the cover commencement date divided by 12, or where there has been a change in your cover since the cover commencement date, the amount of Salary at the date of the most recent variation divided by 12; orii. the amount of Salary at the Event Date divided by 12. |
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| Primary pulmonary hypertension (Idiopathic pulmonary arterial hypertension with permanent impairment) | means primary pulmonary hypertension associated with right ventricular enlargement established by cardiac catheterisation and resulting in significant physical impairment to the degree of at least class 3 of the New York Heart Association classification of cardiac impairment. If the above test results are inconclusive, not undertaken or the tests are superseded due to technical advances, the Insurer will consider other appropriate and medically recognised tests that unequivocally diagnose Idiopathic pulmonary arterial hypertension of the same degree of severity, or greater, as outlined above. |
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| Recurring Disablement | means: a. where after being in receipt of a Benefit with respect to an Income Protection claim, you: return to work, are Gainfully Working and performing your normal duties and usual hours of work prior to receipt of the Income Protection Benefit, whether Full-time or Part-time; or are, in the Insurer's opinion, capable of returning to work and performing your normal duties and usual hours of work prior to receipt of the Income Protection Benefit, whether Full-time or Part-time; and b. you suffer a Total Disability or Partial Disability due to the same or related illness or injury which was the cause of the earlier claim, within six months of the date you were last entitled to receive an Income Protection Benefit. |
| Salary (Income Protection) | means: where you are Gainfully Employed, the annual remuneration components paid for you by your employer, for your personal exertion including base payment (salary or wages) excluding mandatory superannuation contributions, bonuses, commissions, temporary additions to base payments and unearned income such as investment or interest earnings, unless otherwise specified in the latest Decision Note; or where you are wholly self-employed, the total amount earned by the business over the financial year as a direct result of your personal exertion or activities through your usual occupation, less your share of business expenses before the deduction of income tax, or the relevant proportion for part of a financial year. |
| Special Acceptance Terms | means any conditions, exclusions and premium loadings which are applied by the Insurer. |
| Specific Loss – Loss of either sight, hearing or speech | means either: a. Loss of Sight – the permanent and irrecoverable loss of sight due to injury or illness, to the extent that one of the following applies: even when aided, eyesight is reduced in both eyes to 6/60 or worse of central visual acuity on the Snellen test chart; the degree of vision is less than or equal to 20 degrees of arc. b. Loss of Speech means the total loss of natural and assisted speech due to illness or injury. Loss of speech must have existed continuously for a period of at least three months and be permanent and irreversible. Loss of speech doesn't include loss of speech related to any psychological cause. c. Hearing loss (permanent in both ears) means, due to illness or injury, the total and permanent loss of hearing in both ears to the extent that the loss is greater than 90 decibels across all frequencies. Deafness (permanent in both ears) does not cover the situation where an insured member can hear, either partially or fully, with the assistance of an aid (apart from a Cochlear implant). |
| Specific Medical Condition | means any of the following conditions: a. Cardiomyopathy (permanent and irreversible); b. Cognitive Loss (permanent); c. Dementia including Alzheimer's disease (diagnosed); d. Head Trauma (permanent and irreversible); e. Loss or Paralysis of limb (permanent); f. Motor neurone disease (diagnosed); g. Multiple sclerosis (diagnosed); h. Muscular dystrophy (diagnosed); i. Parkinson's disease (diagnosed); j. Primary pulmonary hypertension (ldiopathic pulmonary arterial hypertension with permanent impairment); k. Specific Loss – Loss of either sight, hearing or speech; |

| Superannuation Contribution Benefit | means X% of your Pre-Disability Salary, where X% is the 'charge percentage' specified in the Superannuation Guarantee (Administration) Act 1992 (Cth) that applies on the date this Benefit is payable. On the issue date of this document, the charge percentage is 11%. |
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| Terminal Illness or Terminally Ill | means a condition where: a. you are certified by two Medical Practitioners (one of whom must be a specialist Medical Practitioner, and one of whom must be appointed by the Insurer if the Insurer requires) as having an illness which is likely to lead to your death within 24 months from the date of the medical certificate, despite reasonable medical treatment (for the avoidance of doubt, you will be considered to be Terminally III on the date of the latest medical certificate referred to above and other evidence available to the Insurer, you are suffering from an illness which is likely to lead to your death within 24 months from the date of the latest medical certificate satisfactory to the Insurer); and b. in the Insurer's opinion, based on the medical certificate referred to above and other evidence available to the Insurer, you are suffering from an illness which is likely to lead to your death within 24 months from the date of the latest medical certificate satisfactory to the Insurer, despite reasonable medical treatment; and c. for each of the certificates referred to in paragraph (a), the certification period has not ended. |
| Total and Permanent Disability (TPD) or Totally and Permanently Disabled | means: TPD Definition 1 – in the Insurer's opinion based on medical or other evidence satisfactory to them, the insured member, solely because of illness or injury: a. has been continuously unable to return to Gainful Employment from the Event Date for at least three consecutive months; and b. as at the Date of Disablement, is unlikely ever to engage in any Gainful Employment for which they: a are reasonably suited by their previous education, training or experience; and may become reasonably suited to due to any further education, training, experience or rehabilitation that they have undertaken since the Event Date or any further education, training, experience or rehabilitation the insured member, in the Insurer's opinion, has capacity to undertake and can be reasonably expected to do. If the insured member is suffering from one or more of the Specific Medical Conditions and all claim requirements have been provided to the Insurer's satisfaction, the three-month period outlined in part a. will be waived and assessment of the claim will commence immediately. TPD Definition 2 – in the Insurer's opinion based on medical or other evidence satisfactory to the Insurer, solely because of injury or illness, the insured member has suffered ill-health (whether physical or mental) that makes it unlikely that they will engage in Gainful Employment for which they are reasonably suited by education, training or experience and due to the same Illness or Injury satisfy either a. or b. below: a. the insured member has been prevented from being able to perform at least two Activities of Daily Work without assistance from another adult person, despite the use of appropriate aids; for at least 6 consecutive months and in the Insurer's opinion is unlikely to ever again be able to perform at least two of the Activities of Daily Work without assistance from another adult person, despite the use of appropriate aids; or b. the illnes |

| Visa | means a current and valid visa permitting residency (excluding a visa allowing permanent residency in Australia) or employment in Australia and issued in accordance with the <i>Migration Act 1958</i> (Cth) or any amending or replacing act, including but not limited to subclass 457 working visa or subclass 457 working visa (with an 8107 condition). |
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| Voluntary Assisted Dying | means the assistance provided by a health practitioner to a person with a terminal disease, illness or medical condition to end their life. It includes self-administration, where the person takes the voluntary assisted dying medication themselves, and practitioner administration, where the person is given the medication by a health practitioner. Voluntary assisted dying is a voluntary choice of the person to end their life, and the person has decision-making capacity to decide to access voluntary assisted dying. |
| Waiting Period | means For Income Protection Cover, the number of consecutive days (either 30, 60 or 90 days) applicable to your cover for which you must be Totally Disabled or Partially Disabled, as the case may be, before the Total Disability Benefit or Partial Disability Benefit becomes payable. The relevant Waiting Period starts on the latest of: the date that a Medical Practitioner certifies as the date of Total Disability; the date you cease to work solely because of the illness or injury which is the primary cause of the Total Disability or Partial Disability claim; and the date determined by the Insurer based on the evidence available to the Insurer, as the date you became Totally Disabled. |
| War | includes, but is not limited to: declared war and armed aggression by one or more countries resisted by any country, combination of countries or international organisations; or participation in an action to defend a country or region from civil disturbance or insurrection, or in an effort to maintain peace. |

Customer Services:

- S 13 12 87 weekdays between 8.30am and 6.30pm (AEST/AEDT)
- smartchoice@insigniafinancial.com.au
- www.anz.com.au/smartchoicesuper
- Chat to us online at hub.anzsmartchoice.com.au, weekdays between 8.30am and 6.30pm (AEST/AEDT)

