

ANZ SMART CHOICE SUPER

# MEMBER UPDATE

AUGUST 2020

INSURANCE  
THROUGH SUPER  
HAS CHANGED

MANAGING YOUR SUPER  
IN THIS VOLATILE  
ENVIRONMENT

OUR FEES ARE SOME  
OF THE LOWEST  
ON THE MARKET

# WELCOME TO YOUR 2020 MEMBER UPDATE

## IN CHALLENGING TIMES DIVERSIFICATION SHINES

When markets fall sharply it can be nerve-wracking. What's important in times like these is having confidence in the ability of the people who manage your investments. Your ANZ Smart Choice Super investments are managed by a team of experienced professionals, who have deep knowledge and expertise in managing investments across a wide range of asset classes and market environments. The team carefully follow a disciplined investment process to help you to grow and protect your retirement savings and also ensure your funds are fully liquid so you can access your super when you're eligible to.

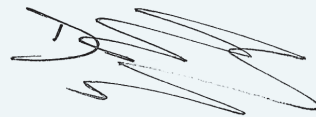
It's important to remember your long-term investment goals when there is shorter-term market volatility. Making snap decisions to switch to lower risk but also lower return investments may be an inappropriate decision as markets have proven time and again that they have the ability to recover over the longer term. In volatile times like these, a financial adviser can help you decide what your best options are.

To ease the financial impact of COVID-19, the Federal Government has launched many temporary financial initiatives. This includes the early release of superannuation,

reductions in minimum drawdown amounts from income stream pensions and other initiatives. We have kept you up to date with these initiatives as details come to hand. If you've been negatively affected during these times and need support or assistance, please contact us.

We recommend you spend time reviewing your investment choices and your insurance cover to make sure they're still suitable for your current situation as well as the seven steps for getting on top of your super today later in the update.

Thank you for continuing to choose to invest with ANZ Smart Choice Super.



**David Callan**  
Head of Superannuation  
ANZ Smart Choice Super

## UPDATE YOUR DETAILS

It's important to **keep your details up to date** so you don't miss any information and updates from us about **your account, quarterly member updates or member education webinar invitations**.

If you've changed address or other details recently, you can easily update them by:



logging into  
**INTERNET BANKING**



logging into the  
**ANZ APP**



calling Customer Services on  
**1800 932 025**



**Look for this icon – it's your key to unlock all the potential of your super**

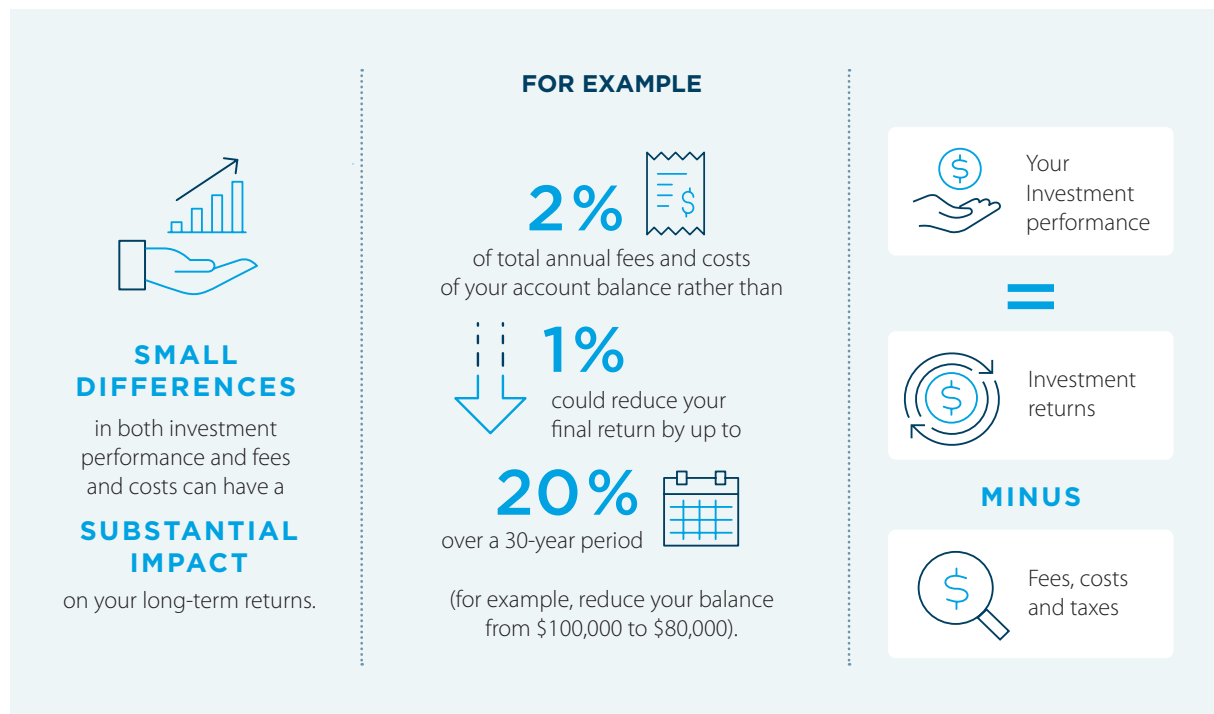
# YOUR SUPER FUND HAS SOME OF THE LOWEST FEES IN THE MARKET<sup>^</sup>

We work hard to keep your fees as competitive as we can. When your super has lower fees and pays no commissions, compound interest multiplies your money to leave more for you at retirement.

Few Australians want to work forever. If you hope to enjoy a comfortable life once you've retired, accumulating sufficient funds to support yourself in retirement is essential. Investing your retirement savings in a commission-free superannuation fund with low administration fees is one of the ways you can maximise your final balance.

## SMALL DIFFERENCES CAN MAKE A BIG DIFFERENCE

Superannuation is a long-term investment. Young Australians who enter the workforce in their twenties may wait as long as 50 years before they can draw on the contributions they've made throughout their working lives. That extended timeframe makes it possible to enjoy the benefits of compound interest. It also means fees and charges which may not seem significant in the short term can add up dramatically, over the course of several decades.



<sup>^</sup> Source: SuperRatings Pty Ltd, see [superratings.com.au](http://superratings.com.au) for further details. Fees current as at 31 March 2020.

# MANAGING YOUR SUPER IN THIS VOLATILE MARKET

As turbulence caused by COVID-19 hit the share market in early 2020, we understand the concern for how this is impacting super balances.

Seeing the impact of recent volatility on the value of your super balance can put fear into even the most stalwart of investors.

While some members may respond impulsively when they see their super balance change as the market moves, this isn't always prudent. In fact, a calm and considered approach to your super is more important than ever.

History has shown, time and again, that markets have the ability to recover from significant market downturns. ANZ Smart Choice Super's default investment option – Lifestage investments – is designed to suit no matter where you are in life. When you join, you are automatically invested in the Lifestage investment option based on your decade of birth.

Diversification is fundamental to ANZ Smart Choice Super's dynamic Lifestage investment philosophy, which is used

to build a portfolio across assets including Australian and international shares, cash, property and fixed interest securities, based on your age and time to retirement.

Younger members are more heavily invested in 'growth assets', such as shares, so they have been hit hardest by the market downturn that resulted from the lockdown measures put in place to control the COVID-19 pandemic. Growth assets tend to earn the highest returns over time, but when the markets fall, they are worst hit. For younger members, there's time to recover from periods of volatility and growth assets have been the biggest beneficiaries of the significant market rally we've seen over the past decade.

Older members have seen less impact to their super balances as they have less exposure to growth assets and more exposure to defensive assets like fixed interest and cash.

## FOR EXAMPLE



If you are born in

**1975**

you will be invested in the  
**1970s INVESTMENT  
OPTION**



Your Lifestage investment option  
selects a mix of investments

**BASED ON YOUR AGE<sup>^</sup>**

and **adjusts them as you get older** –  
so the hard work's already been done



Read our article *Managing your super in a volatile market* to see why a calm and considered approach is important [anz.com/managingyoursuper](https://anz.com/managingyoursuper)

ANZ's online Super Learning Centre includes a wealth of information about managing and maximising your retirement savings. Get your questions about superannuation answered and read inspirational stories from people just like you.

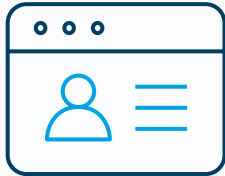
Having the skills and knowledge to manage your money effectively can help you reach your goals and achieve financial independence sooner.



**CONTINUE YOUR LEARNING JOURNEY AT [ANZ.COM/SUPERLEARNING](https://anz.com/superlearning)**

<sup>^</sup> The investment mix is selected based on your decade of birth.

# MEMBERSHIP SNAPSHOT



YOU'RE ONE OF  
**425,000**  
 SMART CHOICE MEMBERS<sup>^</sup>



**Investment Lifestage  
 vs. Choose Your  
 Own Investment mix**

**96%**

of members are in a Lifestage investment option



**Bring your  
 super together**

**39%**

have already taken advantage of our easy to use super consolidation tool



**Insurance**

**34%**

have life insurance through ANZ Smart Choice Super



**Keep track of  
 your super online**

**52%**

can see their super online, anytime



**Beneficiary details**

**22%**

have nominated a beneficiary



**Tax File Number**

**97%**

have supplied a TFN



**Contact details**

**76%** **87%**

have supplied an email address have supplied a mobile number



**Gender split**

**Male** **Female**  
**43%** **57%**

# INSURANCE THROUGH SUPER HAS CHANGED

You never know what tomorrow may bring, so make sure you protect what's important. With insurance through super, you can continue to look after your loved ones, even if you aren't around or if you are injured.

It's important to be aware of legislative reforms introduced in the last year aimed at ensuring super account balances are not eroded by insurance cover that members don't know they have or don't need. As a result of the legislative changes, some member's insurance cover may have been cancelled. If your insurance cover was cancelled, we would have written to you to let you know, along with details about how you could keep it ('reinstate') once it had been cancelled.

It's important to note that **not all** members were impacted by this change.

For more information visit [anz.com/pmif](https://anz.com/pmif)

## CHECK YOUR INSURANCE COVER ON YOUR ANNUAL STATEMENT

If you believe you would benefit from insurance cover through your ANZ Smart Choice Super account, the first thing you need to do is check if you currently have cover. You can find this information on your Annual Statement.

If you do not have insurance cover, your insurance fees for the year commencing 1 July 2020 will generally display as \$0.00 on your Annual Statement.



To discuss your options<sup>^</sup>, call Customer Services on 1800 932 025 or email us at [anzsmartchoice@anz.com](mailto:anzsmartchoice@anz.com)

## 3 IMPORTANT ADVANTAGES OF INSURANCE THROUGH YOUR SUPER

### 1 Confidence and peace of mind

Knowing that you have protection for you and your family and options available to reduce, increase or change your insurance cover.

### 2 Bargaining power

We've negotiated lower fees on your insurance as a group, which may mean you're paying less for your insurance cover than you would if you were to arrange insurance outside of your super. In fact, when it counts more than ever, the insurance fees for your insurance cover reduced effective 1 July 2020<sup>~</sup>.

### 3 Tax Benefits

Having your insurance through super is convenient as insurance fees can be tax effective as they are paid from your super account.

THE AVERAGE ANZ SMART CHOICE SUPER MEMBER IS COVERED FOR:			THE AVERAGE MEMBER PAYS:	
Cover Type	Sum Insured (Female)	Sum Insured (Male)	Premium (Female)	Premium (Male)
Average Age <sup>#</sup>	38		38	
Death	\$300,000		\$11.75 per month	\$15.75 per month
Total and Permanent Disability	\$300,000		\$11.50 per month	\$9.25 per month

For more information on changes to insurance and to use our insurance calculator visit [anz.com/super-insurance-change](https://anz.com/super-insurance-change)

<sup>^</sup> Reinstatement rules will differ across Insurers. Please contact us for details about reinstating your insurance cover. Insurance cover is subject to eligibility and approval by the Insurer.

<sup>~</sup> Excluding Tailored employer plan arrangements.

<sup>#</sup> The example above is based on the average member age of 38 years.

# SEVEN STEPS TO GET ON TOP OF YOUR SUPER TODAY



## STEP 1 - READ THROUGH YOUR ANNUAL STATEMENT

Take 5 minutes to see how your super has performed and the fees you've paid.



## STEP 2 - DON'T LOSE TRACK OF YOUR MONEY

Make sure you are registered for ANZ Internet Banking. If you need help with setting up online access, call us on 13 12 87. If you have already registered, log in to update your contact details, especially email and mobile.



## STEP 3 - SEARCH FOR YOUR SUPER

Find all your other super account(s) - including any you've lost along the way<sup>^</sup>. You can do this by logging in to ANZ Internet Banking, select your super account, click on 'Manage my account' and follow the prompts. If you get stuck or have any questions, call us on 13 12 87.



## STEP 4 - GET ON TOP OF YOUR INSURANCE

Review your insurance cover and occupational category to ensure you are not paying more than you have to. Plus see how changes to the Federal Government's reforms to Insurance through Super may impact your insurance at [anz.com/superproductupdates](https://anz.com/superproductupdates) or the enclosed Important Information and Updates booklet.



## STEP 5 - MAKE SURE YOUR LOVED ONES ARE LOOKED AFTER

Provide or update details of your beneficiaries via ANZ Internet Banking or call 13 12 87.



## STEP 6 - VISIT THE SUPER LEARNING CENTRE - [ANZ.COM/SUPERLEARNING](https://anz.com/superlearning)

To find tips, tools and strategies to help make the most of your super.



## STEP 7 - IMPORTANTLY, TALK TO A FINANCIAL ADVISER IF YOU HAVE ONE

To find out what each of these steps mean for you.

## WE'RE HERE WHEN OUR MEMBERS NEED US



**410**  
THOUSAND

member calls answered  
in the past 12 months<sup>~</sup>



**128**  
THOUSAND

member emails answered  
in the past 12 months<sup>~</sup>

## Contact us



Call 13 12 87



Email [anzsmartchoice@anz.com](mailto:anzsmartchoice@anz.com)



Visit [anz.com](http://anz.com)

"ANZ Smart Choice Super" is a suite of products consisting of ANZ Smart Choice Super and Pension, ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees. The ANZ Smart Choice Super and Pension product is distributed by Australia and New Zealand Banking Group Limited (ANZ) (ABN 11 005 357 522). ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees are MySuper compliant products issued pursuant to the latest PDS available at [anz.com/smartchoicesuper](http://anz.com/smartchoicesuper). ANZ Smart Choice Super is part of Retirement Portfolio Service (the Fund) (ABN 61 808 189 263) and is issued by OnePath Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673) (OPC), the trustee of the Fund. OPC is a member of the IOOF Group of companies, comprising IOOF Holdings Limited ABN 49 100 103 722 and its related bodies corporate. The Australia and New Zealand Banking Group Limited (ANZ) (ABN 11 005 357 522) brand is a trademark of ANZ and is used by OPC under licence from ANZ. ANZ and the IOOF Group of companies (including OPC) are not related bodies corporate. ANZ does not guarantee these products.

Before re-directing your super or moving your money into ANZ Smart Choice Super, you will need to consider whether there are any adverse consequences for you, including loss of benefits (e.g. insurance cover), investment options and performance, functionality, increase in investment risks and where your future employer contributions will be paid.

This information is of a general nature and has been prepared without taking account of your personal needs, financial situation or objectives. Before acting on this information, you should consider whether the information is appropriate for you having regard to your personal needs, financial circumstances or objectives.

All fees are subject to change. Other key features are relevant when choosing a super fund, including performance.

ANZ does not represent or guarantee that access to ANZ Internet Banking or the ANZ App will be uninterrupted. Temporary service disruptions may occur.

This information is current as at July 2020 but may be subject to change. You should read the relevant Financial Services Guide (FSG), PDS, Additional Information Guide (AIG), Fees Guide, relevant Insurance Guide, product and other updates and consider whether the product is right for you before making a decision to acquire or to continue to hold the product.

Updated information will be available free of charge by calling Customer Services on 13 12 87.

Taxation law is complex and this information has been prepared as a guide only and does not represent taxation advice. Please see your tax adviser for independent taxation advice. The information on insurance cover is a summary only of the terms and conditions applying to the insurance cover. To the extent there is any inconsistency with the terms of the insurance cover provided by the insurer, the terms of the insurance policy will prevail.

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